

Landscaping Company - No Experience Needed - SBA Lender Pre-Qualified

ID# 6110-0022

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Financials

Gross Sales 2024
-Tax Return-

\$ 1,467,861

Discretionary Earnings 2024
-Tax Return-

\$ 396,634

Gross Sales 2023
-Tax Return-

\$ 761,956

Discretionary Earnings 2023
-Tax Return-

\$ 205,716

Asking Price

\$ 1,500,000

General Location

Palm Beach County, FL

Business Highlights

This fast-growing commercial landscaping company is a standout opportunity for a buyer seeking a stable, scalable business with strong cash flow and operational depth.

The company generates over \$60,000 per month in recurring revenue through loyal, long-term commercial clients and is projected to reach \$1.7 million in 2025 sales. With strong books and records and SBA lender pre-qualification already in place, this business is finance-ready and perfectly positioned for a smooth acquisition.

The company has earned its success through reliability, exceptional service, and relationship-driven growth. Clients are primarily commercial properties on 12-month service agreements, creating predictable, year-round income and eliminating the peaks and valleys common in the landscaping industry. Its dependable, contract-based revenue stream provides a rock-solid foundation for continued success, and clients consistently pay on time, minimizing administrative headaches.

The operation is supported by 13 full-time W-2 employees who are experienced, loyal, and retained throughout the year — no seasonal layoffs are necessary. Two partners currently manage the business, but a key employee is fully capable of stepping into the operational management role, ensuring seamless continuity. The other partner's functions are easily replaceable by someone with general business, management, or sales experience — no landscaping background is needed. This structure makes the business ideal for a first-time buyer or entrepreneur seeking a well-run service company with strong leadership in place.

The business has seen consistent growth in both revenue and profitability, driven by referrals and word-of-mouth rather than active marketing. With virtually no digital presence or advertising, significant upside remains. A new owner can immediately enhance profitability by modernizing the company's online visibility, implementing routing and GPS software for efficiency, and making modest price adjustments on long-term contracts. The foundation is solid, and the systems are in place — this business is ready to scale.

SBA Lender Pre-qualified

Buyer Down Payment: \$ 162,800*

*Down Payment Would Include Working Capital of \$75,000

Loan Term.....120 Months Fully Amortized
Rate.....P+2.50 % (10.00% present rate)
Monthly Loan Payment.....\$19,359

Small Business Administration financing is subject to the qualification of individual Buyers. This business has not directly been reviewed by the SBA.

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Confidential details will be provided upon receipt of a signed confidentiality agreement and a completed Financial and Experience Profile.

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