

13 UNIT 16 BED ASSISTED LIVING SW MINNESOTA

Account #: 15270504-YB



Offering:

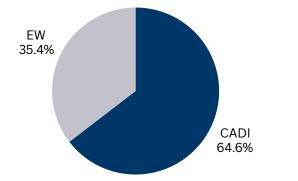
We are pleased to present this opportunity to acquire a 13 unit, 16 bed assisted living facility on over 9 acres of peaceful wooded land in southwestern Minnesota. This community has built a reputation for outstanding care and comfort over the last decade. Its spacious rural location affords a buyer the opportunity to enjoy the tranquility or expand to business to meet increasing demand.

Key Highlights

- 10 Single Units, 3 Double Units
- Avg Daily Rates: \$298 (CADI) & \$286 (EW)
- Experienced staff in place including ALD and DON. 4.9 year avg tenure
- Owner not involved day to day
- Over 9 acres with room to expand
- Easy access from highway
- Amenities include game room, outdoor space with fire pit, swimming pool.
- Facilities include commercial kitchen & geothermal system.

\$1,400,000 | \$1,000,000 | \$1,000,000 | \$800,000 | \$600,000 | \$400,000 | \$200,000 | \$0 | 2022 | 2023 | 2024 | 3yr W.Avg | Operating Revenue | Adjusted EBITDA

Management Company & Real Estate Combined	2022	2023	2024	2025E
Total Income	\$ 1,115,399	\$ 1,084,804	\$ 1,142,395	\$ 1,184,341
Adjusted EBITDA	\$ 489,883	\$ 414,042	\$ 429,382	\$ 423,690
EBITDA Margin	44%	38%	38%	36%



Offer Price & Terms

Asking Price	\$3,900,000	
Real Estate	Included	
FF&E & Inventory	Included	
Owned Facility	15,000 sq. ft. 2 story apartment, garage	
Transition and Training	Negotiable	
Reason for sale	Personal Reasons	

NDA required to view confidential information memorandum.

Contact Young Bebus, Managing Broker, at <u>youngb@vrtwincities.com</u> or 651-330-1767; or James Matheson, Business Intermediary, at <u>james@vrtwincities.com</u> or 651-504-2242



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Return on Investment Table Similar to SBA 504 Financing Structures

SBA Notes

2024 Combined Seller's Discretionary Earnings \$429,382 From both operating and real property

5% Management Fee \$57,120 Based on 2024 operating revenue

Earnings Available for Debt Service \$372,263

Purchase Price \$3,900,000

Down Payment % 15% Down Payment \$585,000

Financed Amount \$3,315,000

Total Project Cost \$3,900,000

Total Loan Amount \$3,315,000

Loan Terms

Ammortization (Years) 27

Interest Rate 6.25% Monthly Payment -\$21,205

Annual Payment -\$254,465

Return on Investment (ROI) \$118,000

ROI 20% Cash on Cash

Debt Service Coverage

(Most banks require > 1.25)

1.46 Based on SDE after Buyer Salary

Notes:

ROI scenario is based on the following assumptions: 5% Management Fee is \$57,100, negative adjustment out of earnings, financing with 15% down payment, 6.25% interest rate, 27 year amortization. Above figures are estimates only. This is for informational purposes only and buyer is advised to consult with his or her respective advisers.

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