

# FOR SALE: Premanufactured Steel & Metal Building Erection

*Serving farm, ranch and rural needs!*

## Financial Overview

**List Price:** \$4,300,000

### Gross Sales

2024
\$5,525,295

### Cash Flow

2024
\$1,017,387

- **Profit Margin:** 20%

## Assets Included in Purchase: \$1,125,139

**Vehicles:** \$130,000

**Machinery & Equipment:** \$518,300

**Included Working Capital:** \$476,839

## Business Information

**Services:** Steel building erection, custom buildings, and general contracting

**Clients:** Farmers and ranchers, commercial, government, schools, non-profits, and the FAA

**Project Type:** Premanufactured Structures, Steel Buildings, Pole Barns, Grain Bins, Storage & Garages, and Airplane Hangars

**Personnel:** 8 FT including 2 Office Admin and 6 in Field Labor

**Year Established:** 1960

**Location:** South Central Nebraska with a 200-mile service radius

**Lease:** Small office – Low Overhead; only \$1,500/mo.

**Reason for Selling:** Age/ Retirement

**Seller Training Period:** 6 months to 1 year

**Growth Opportunities:** Expand territory/ no restrictions

**Owners Role:** There is a General Manager in place for daily operations – owner oversees financials and checks in with the GM twice a week

## Funding Example

**Purchase Price:** \$4,300,000

<b>10% Buyer Down Payment</b>	\$430,000
<b>15% Seller Financing</b>	\$645,000
<b>75% Bank Loan</b>	\$3,225,000

## Description

Installation & erection of prefabricated steel structures since 1960 with a strong General Manager in place. This large-scale assembler is recognized as a top performer in the assembly of metal frame structures, such as grain silos, pole barns, and buildings. The business is regularly recommended by its customers, and world-renowned vendor Behlen Manufacturing. Located in South Central Nebraska, with very low overhead of only \$1,500/mo., the General Manager runs all day-to-day operations. The owner only checks in twice per week! The average project ranges from \$40,000 - \$500,000 and can be complete in less than 2 weeks. The diverse repeat client base is comprised of farmers & ranchers, commercial building owners, home owners, schools, government, and churches. The project types are as followed: Premanufactured Structures, Steel Buildings, Pole Barns, Grain Bins, Storage & Garages, and Airplane Hangars. There are 8 full-time employees in the business including 2 Office Administrators and 6 in Field Labor. The seller is planning for retirement and has offered to stay with the business for 6 months to one year as part of the transition period. Additionally, the seller has offered to carry 15% of the purchase price as a show of good faith in the continued success of the business post-close.

With a purchase price of **\$4,300,000**, a buyer will need \$430,000 of unborrowed funds to become the new owner of this business. Growth opportunities include geographical expansion as there are no restrictions for this continued reach.