

FOR SALE: Affluent Architecture Firm: Seller will carry 30%

High-End Residential Architecture Firm: Owner Seeking Strategic Partner!

Financial Overview

List Price: \$690,000

Gross Sales

3-Year Avg
\$781,314

Cash Flow

2024
\$228,602

Business Information

Service Area: 95% of their work is in the affluent areas of Los Angeles such as: Beverly hills, Bel Air, West Hollywood, and Santa Monica. Previous project locations include Miami, Virginia, and Northern California

Services: Custom residential, high-end architecture, and interior design

Project Breakdown: 75% single family residential, 15% commercial, and 10% condos

Clients: Property & business owners, and developers

Reason for Selling: Desire to grow with a strategic partner

Seller Training Period: 3-5 years

Personnel: 3 on staff including a Project Manager, and 2 remote Administrative Support members

Owner Responsibilities: Seller is active in the business

Year Established: 2006

Location: Los Angeles, CA

Facility: 750 sq ft office space – Low Overhead

Funding Example

Purchase Price: \$690,000

70% Buyer & Bank	\$483,000
30% Seller Financing	\$207,000

Description

This high-end architecture firm has a client base consisting of builders, property owners, and business owners who seek their expertise in creating high-end spaces. Working on affluent residential architecture, this firm specializes in custom architecture and interior design with 75% of their projects being single-family residential properties, 15% commercial projects, and 10% in condo/multifamily properties. They are focused in neighborhoods such as Beverly Hills, Bel Air, West Hollywood, and Santa Monica; the majority of their work is concentrated in the Los Angeles area. The team comprises three members, including a Project Manager and two remote Administrative Support members. The owner is active in the business and is seeking a strategic growth partner. He would like to stay on board for 3-5 years and has offered to carry or retain 30% of the purchase price to show vested interest in the continued success of the business post-close.

Priced at **\$690,000**, this business comes with a nice backlog! Growth opportunities include expanding into global markets such as Saudi Arabia, Dubai, and China. Venturing into these international markets can open up new avenues for business growth and exposure.