

14-Unit QSR Portfolio - Florida Markets



Business Highlights

This offering is a rare, institutional-scale opportunity to acquire a 14-unit portfolio of quick-service restaurants operating under a nationally recognized Mexican brand with a 24 year legacy and 700+ locations worldwide. The portfolio is strategically located across high growth Florida markets, delivering strong brand recognition, steady customer demand, and immediate scale — attributes attractive to private equity groups, strategic consolidators, and experienced multi-unit operators. Ownership has invested materially to preserve and modernize the footprint: over \$1.0M was spent on FF&E and franchisor-mandated upgrades in early 2024. The portfolio carries a strong asset base, positioning a new owner to execute cash-flow acceleration and operational improvements immediately.

Investment Thesis

- ▣ **Immediate scale and market footprint.** Fourteen profitable locations under one ownership - rare in the franchise space - enable deal-level economies and centralized management.
- ▣ **Proven revenue growth.** FY2025 sales increased ~21% vs FY2024, demonstrating strong topline momentum.
- ▣ **Asset-led value.** Recent capital investments and \$4.69M in tangible assets reduce near-term CAPEX risk for a buyer.
- ▣ **Upside through operating focus.** The portfolio has clear levers for margin improvement (labor and overhead rationalization, centralized purchasing, marketing optimization, and operator presence), making it an attractive roll-up or platform investment.
- ▣ **Attractive buyout profile.** Brand strength + upgraded stores + stable cash flow create a transaction well suited to private equity, strategic acquirers, or experienced multi-unit operators seeking to scale in Florida.

Open to Offers

\$20,714,222

Y25 Gross Revenue

\$1,527,564

Y25 EBITDA

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