

# FOR SALE: Absentee Owned Project Management Firm in OKC

*Specialized client base with strong leadership team!*

## Financial Overview

**List Price:** \$10,500,000

### Gross Sales

2024
\$37,874,014

### Cash Flow

2024
\$2,380,918

## Assets Included in Purchase: \$734,075

**Vehicles & Equipment:** \$187,000 – 4 Trucks, 1 Loader, and a Trailer

**Working Capital:** \$547,075

- A/R: \$3,952,447
- A/P: \$3,405,372

**Backlog: Over \$9,000,000**

**Low CapEx**

## Business Information

**Services:** They perform complete project management through all the construction phases

**Clients:** Aerospace, Municipalities, Land Developers, and long-term Commercial clients

**Personnel:** 7 FT on staff, including an Office Manager, Operations Manager, Project Manager, 2 Superintendents, an Assistant Superintendent, and 1 Labor Supervisor. **All other labor is subcontracted out**

**Owners Role:** Very passive, involved by choice providing vision and morale support for the team, attends owner meetings, and financial review. The operations manager oversees the day to day - owner has been passive the last 3 years

**Location:** Oklahoma City, OK with 95% of clients in OKC

**Project Types:** Specialized projects such as skiff rooms for defense contractors, clean rooms for the biomedical sector, tenant improvements, and maintenance work

**Lease:** 3,000 sq ft facility with office space and a storage bay – Low Overhead

**Year Established:** 15+ Years

**Reason for Selling:** Retirement planning

**Seller Training Period:** 6 months to 1 year

**Growth Opportunities:** Expand geographically and/or implement a marketing strategy

## Funding Example

**Purchase Price:** \$10,500,000

<b>85% Buyer &amp; Lender</b>	\$8,925,000
<b>15% Seller Financing or Equity Roll</b>	\$1,575,000

## Description

This 15-year-old project management firm based in Oklahoma City, has over \$9,000,000 in backlog! The company offers services including preconstruction and a comprehensive project management schedule. They serve industries in aerospace, municipalities, biomedical, and specialized projects for defense contractors. Their client base is diverse and loyal, consisting of developers, government contractors, and long-term commercial clients. The business is operated by a team of seven talented employees, including an office manager, operations manager, project manager, two superintendents, an assistant superintendent, a labor supervisor, with all labor being subcontracted out. The operations manager oversees all day-to-day management. The passive owner focuses on high-level vision and team leadership. The seller has offered to stay with the business for 1 year. Plus, he will either roll equity or carry 10-15% of the purchase price as a show of good faith.

Valued at **\$10,500,000** this business does not carry any special designations or utilize any union labor. The facility consists of approximately 3,000 square feet (2,400 sq ft office, 600 sq ft shop) with low overhead and very low CapEx. Vehicles and equipment are about \$200,000 plus a new buyer will be in receipt of over \$500,000 in working capital.

**- CONFIDENTIAL -**

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