

FOR SALE: Commercial Demolition with Dumpster Rental

Growing year over year serving clients in the Denver Metro and surrounding cities!

Financial Overview

List Price: \$3,800,000

Gross Sales

2024	2023	2022
\$3,240,576	\$2,741,910	\$2,352,087

Cash Flow

2024	2023	2022
\$849,088	\$690,915	\$489,545

- **Profit Margin:** 26%

Assets Included in Purchase: \$510,782

Vehicles & Trailers: \$345,155

Equipment: \$165,627

**amounts may vary, assets may be depreciated, replacement cost, or fair market value*

Business Information

Services: Demolition including floor, ceiling, & drywall removal. Dust protection, concrete cutting and removal, and dumpster rental

Clients: General contractors, and business owners. 40-45% Airport, ~30% Commercial, ~20% City/Council, ~1% Homeowners

Location: Denver, CO with service throughout 100-125 mile radius of Denver

Staff: Sr. Estimator, Jr. Estimator, Safety Coordinator, Head Foreman, 4 Foreman, Dumpster driver, and additional field labor

Lease: Spacious 12,000 sq ft warehouse/ office space with equipment storage and 3 offices

Reason for Selling: Moving out of state

Owner Role: Active in the daily operations providing general oversight to the team, financial review, and high level project management

Seller Training Period: 6 months to 1 year

Growth Opportunities: Geographical expansion, hiring additional labor, implementing a marketing campaign

Year Established: 2009

This business carries WBE & DBE designations

Funding Example

Purchase Price: \$3,800,000

10% Buyer Down Payment	\$380,000
10% Seller Financing	\$380,000
80% Bank Loan	\$3,040,000

Description

This business specializes in commercial demolition, approximately 30% of projects are commercial, 20% are for city and county entities (notably Denver Public Schools), and the remainder is airport-related. Homeowner projects are rare, accounting for less than 1% of business. Services include full gut-outs down to studs, CMU and concrete demolition (including vault walls and slab on grade), and minor exterior work such as sidewalks and asphalt. The company also operates a dumpster rental division. There is no renovation or build-back work—strictly demolition and debris removal. Key personnel include a senior estimator, estimator, safety coordinator, dumpster driver, head foreman, four additional foremen, and a team of laborers. The business is based in the Denver metro, Colorado, operating from a central office and warehouse. The service area covers roughly a 100–125-mile radius, including Fort Collins and the greater Denver metro area. The facility spans 12,000 square feet of office and warehouse space which is used for office operations, equipment, and material storage, and includes break rooms for staff and crews. The owner is active in the day-to-day spending time on project management, client communication, scheduling, and contract paperwork. The seller is moving out of state but has offered to remain in the business for 6 months to 1 year for a successful transition. Additionally, the seller has offered to carry 10% of the purchase price as a show of good faith in the continued success of the business moving forward.

Priced at **\$3,800,000**, a 10% down payment can return \$382,166 in the first year after debt payments. The assets include over \$345,000 in vehicles and trailers, and over \$160,000 in equipment. The business has experienced year over year growth and is primed for a new owner to step in and continue this trend.