

Established Paramedical Services Leader With Protected Multi-State Territory & 15+ Years Of Proven Performance

REVENUE 2024



\$ 308,751

★ Tax Return

DISC. EARNINGS 2024



\$ 72,608

★ Tax Return

SDE MARGIN 2024



24%

★ Tax Return

BUSINESS HIGHLIGHTS

Trusted franchise provider of medical examination services to the life insurance industry holding **exclusive rights** to serve Montana and Wyoming. Locally owned and operated, the company delivers faster response times, personalized client care, and superior convenience compared to corporate competitors.

Backed by a **53-year-old national franchise network with 95 locations nationwide**, the business combines low fixed costs with a service model that serves clients directly at their preferred locations.

With minimal overhead, a loyal referral base, and a recession-resilient service offering, it is strategically positioned for expansion through additional examiner recruitment and targeted marketing.

- ★ **Revenue Streams:** Primarily generates revenue from paramedical exams (80%), with additional growth from mobile blood draws for clinical trials (20%).
- ★ **Centralized Operations Hub:** Centrally located within the service territory, allowing efficient coordination of examiner dispatch and client interactions.
- ★ **Low-Cost Facility:** Operates from 1,100 sq. ft. office, with rent fixed at \$580 per month inclusive of utilities.

PERFORMANCE SUMMARY

	FYE 2022	FYE 2023	FYE 2024	2025 Thru May Annualized
Revenue	\$ 0.3 M	\$ 0.3 M	\$ 0.3 M	\$ 0.3 M
Gross Profit Margin	46%	48%	46%	52%
Adj. EBITDA	\$ 0.1 M	\$ 0.1 M	\$ 0.1 M	\$ 0.1 M
SDE	\$ 70.7 K	\$ 69.5 K	\$ 72.6 K	\$ 80.3 K
Adj. EBITDA Margin	24%	25%	24%	31%
SDE Margin	24%	25%	24%	31%

OFFERING PRICE

\$ 175,000

- Asset Sale.
- **Inventory Value:** \$5,000 (est).
- **Estimated FF&E Value:** \$8,400 worth of FF&E included.
- **Seller Financing with Flexible Terms**

For more information about this listing, please contact:



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