

# Established Paramedical Services Leader With Protected Multi-State Territory & 15+ Years Of Proven Performance

## REVENUE 2024



**\$ 308,751**

★ Tax Return

## DISC. EARNINGS 2024



**\$ 72,608**

★ Tax Return

## SDE MARGIN 2024



**24%**

★ Tax Return

## BUSINESS HIGHLIGHTS

**Trusted franchise provider of medical examination services** to the life insurance industry holding **exclusive rights** to serve Montana and Wyoming. Locally owned and operated, the company delivers faster response times, personalized client care, and superior convenience compared to corporate competitors.

Backed by a **53-year-old national franchise network with 95 locations nationwide**, the business combines low fixed costs with a service model that serves clients directly at their preferred locations.

With minimal overhead, a loyal referral base, and a recession-resilient service offering, it is strategically positioned for expansion through additional examiner recruitment and targeted marketing.

- ★ **Revenue Streams:** Primarily generates revenue from paramedical exams (80%), with additional growth from mobile blood draws for clinical trials (20%).
- ★ **Centralized Operations Hub:** Centrally located within the service territory, allowing efficient coordination of examiner dispatch and client interactions.
- ★ **Low-Cost Facility:** Operates from 1,100 sq. ft. office, with rent fixed at \$580 per month inclusive of utilities.

## PERFORMANCE SUMMARY

	FYE 2022	FYE 2023	FYE 2024	2025 Thru May Annualized
<b>Revenue</b>	\$ 0.3 M	\$ 0.3 M	\$ 0.3 M	\$ 0.3 M
<b>Gross Profit Margin</b>	46%	48%	46%	52%
<b>Adj. EBITDA</b>	\$ 0.1 M	\$ 0.1 M	\$ 0.1 M	\$ 0.1 M
<b>SDE</b>	\$ 70.7 K	\$ 69.5 K	\$ 72.6 K	\$ 80.3 K
<b>Adj. EBITDA Margin</b>	24%	25%	24%	31%
<b>SDE Margin</b>	24%	25%	24%	31%

## OFFERING PRICE

**\$ 210,000**

- Asset Sale.
- **Inventory Value:** \$5,000 (est).
- **Estimated FF&E Value:** \$8,400 worth of FF&E included.
- **Seller Financing:** Available for a qualified buyer with a \$160,000 down payment.

**For more information about this listing, please contact:**



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