CLICK FOR NDA Listing: 4110-00519

# Multi-Unit Franchise Portfolio with Strong Margins, Prime Tourist Locations & Experienced Team in Place

**REVENUE 2024** 

\$ 2,175,587

r P&L

DISC. EARNINGS 2024

AITINGS 2024



\$329,360

r P&L

SDE Margin 2024



15%

★P&L

#### **BUSINESS HIGHLIGHTS** -

Four established wellness franchise locations, strategically positioned in high-traffic shopping centers alongside national anchors such as Walmart, Nike, and Crunch Fitness, provide immediate market presence and diversified foot traffic. The business is backed by a proven model within one of the fastest-growing global consumer sectors.

Supported by robust franchisor-provided systems, including a comprehensive POS and inventory management platform, the business runs efficiently and sustains high profit margins.

With untapped marketing channels, repeat customer traffic, and scalable systems in place, this opportunity is well-suited for an energetic owner-operator or multi-unit investor seeking to expand within the \$4.5 trillion wellness industry.

### PERFORMANCE SUMMARY -

	FYE 2021	FYE 2022	FYE 2023	FYE 2024	2025 Thru May Annualized
Revenue	\$ 2.2 M	\$ 2.5 M	\$ 2.5 M	\$ 2.2 M	\$ 2.2 M
Gross Profit Margin	52%	55%	55%	54%	54%
Adj. EBITDA	\$ 0.4 M	\$ 0.5 M	\$ 0.5 M	\$ 0.3 M	\$ 0.3 M
SDE	\$376.7K	\$528.7K	\$456.9K	\$329.4K	\$ 335.1 K
Adj. EBITDA Margin	17%	21%	19%	15%	15%
SDE Margin	17%	21%	19%	15%	15%

#### **OFFERING PRICE**

- ★ Seasoned Staff: Tenured general and store managers, including a GM with 30+ years of experience, ensure a smooth transition for a new owner.
- ★ Diverse Customer Base: Serves both local clientele and high-value tourists, with average tickets ranging from \$50 to \$1,000.
- ★ High-Margin Product Mix: Profitability is driven by exclusive, topselling products including multivitamins, proteins, fish oils, and herbal supplements..

\$ 1,200,000

# **SBA Lender Prequalified**

Inventory Value: \$275,000 (est).

For more information about this listing, please contact:

#### **CAREY SOBEL**

Partner | Senior M&A Advisor Lic. FL Real Estate Agent

CareyS@Bossgi.com (215) 913-8401

## **ANTHONY BLAIR**

Partner | Senior M&A Advisor Lic. FL Real Estate Agent

TonyB@Bossgi.com (407) 383-7950

