

FOR SALE: Veterinary Practice by Fort Riley

Owner will stay on as vet for 3+ years!

Financial Overview

List Price: \$865,000

Gross Sales

| 2024 |
|-------------|
| \$1,215,578 |

Cash Flow

| 2024 |
|-----------|
| \$258,714 |

- **Profit Margin:** 21%
- **Multiple:** 3.35

Valuation: Cash Flow x Multiple = Valuation
 \$258,714 x 3.35 = \$866,691

Business Information

Service Breakdown: 60% Medical and Preventative Care, 30% Surgery, and 10% Emergency services. Boarding services are also offered

Facility: The facility spans 1,600 sq ft with 2 exam rooms and a 200 sq ft detached consultation room for euthanasia

Service Area: Fort Riley community and the surrounding towns of Chapman, Milford, Wakefield, Manhattan and Abilene

Personnel: 7 FT on staff including 1 Licensed Vet, 2 Vet Techs, 3 Vet Assistant, and 1 Intern

Year Established: 40+ years

Reason for Selling: Retirement

Seller Training Period: 3 years

Location: Junction City, KS

Current Owners' Responsibilities: The seller is a licensed Veterinarian and is active in the operation, spending roughly 40 hours per week performing surgery, assessing patient pets, and providing general oversight to the team

Growth Opportunities: Highlight emergency services, incorporate a pet wellness package for clients, expand on the current marketing strategy

Equipment: \$142,030

Funding Example

Purchase Price: \$865,000

| | |
|-------------------------------|-----------|
| 10% Buyer Down Payment | \$86,500 |
| 10% Seller Financing | \$86,500 |
| 80% Bank Loan | \$692,000 |

Description

This Vet practice has been in business for 40 years, it is located in Junction City, Kansas with clients throughout Fort Riley and the surrounding towns including Chapman, Milford, Wakefield, Manhattan, and Abilene. The team of seven full-time staff members includes one licensed veterinarian who oversees medical operations, two veterinary technicians who assist with various clinical tasks, three veterinary assistant who supports both the vet and techs, and another DVM coming late summer to keep up with growth! The facility spans 1,600 square feet and is equipped with two examination rooms. Additionally, there is a 200 square foot detached consultation room specifically designated for euthanasia services. The clinic's services are divided into three main categories:

- **60% Medical and Preventative Care:** This includes routine check-ups, vaccinations, and health screenings aimed at maintaining pet health.
- **30% Surgery:** Surgical services encompass a variety of procedures necessary for treating injuries or illnesses.
- **10% Emergency Services:** Although a smaller portion of their offerings, emergency services are critical for urgent care situations.

The seller is an active vet. She is planning for retirement, which has prompted the decision to sell the practice. To ensure a smooth transition for new ownership, the seller is willing to provide training for a period of 3-4 years in addition to a 10% seller note in order to show her vested interest in the continued success of the business post-close.

Priced at **\$865,000**, there are several avenues for growth identified which include highlighting emergency services, incorporating a pet wellness package, and expanding on the current marketing strategy.

- CONFIDENTIAL -

Last Revised: BV 7.16.2025

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.