

Recurring Revenue Gun Club with Retail, Training & Real Estate

Profile #0225

This profitable, members-only indoor gun club offers three high-margin revenue streams - membership dues, retail firearms sales, and in-demand training services - housed in a purpose-built facility with valuable real estate in a fast-growing Colorado market. With over 12 years of operational history and a loyal, dues-paying membership base, the business generates consistent revenue through a mix of recurring monthly dues, one-time initiation fees, and product and service sales. Membership revenue represents approximately 25–30% of total income.

The balance of revenue is driven by a robust retail operation offering new and used firearms, ammunition, optics, accessories, and tactical gear. The business also includes an established training academy delivering high-demand courses including safety certifications, concealed carry (CCW), private instruction, and women-focused training. Onsite gunsmithing services further expand the value proposition. Well established business in custom built facility for indoor range operations spanning over 20,000 sq. ft. It features 25-yard pistol lanes, 100-yard rifle lanes, a dedicated retail showroom, secure vault storage, training classrooms, and a gunsmith workshop. Located on 2.2 acres with PUD zoning and ample parking, the property was appraised at \$5.2M in 2024 and is included in the transaction.

The business operates with a trained staff of 13, including certified range officers, gunsmiths, and a general manager. The current owners are retiring and will support a smooth transition for the buyer.

With rising demand for regulated training and limited direct competition, this business is poised for growth in a shifting regulatory landscape.

Business Highlights

- Well-Established Business
- Stable Earnings Base
- Growth Potential
- Serves Broad Market
- Minimal Direct Competition
- Upgraded Facilities

Purchase Price and Terms

Purchase price and terms of the business and real estate are to be suggested by Purchaser.

Corporate | History

- Over 12 Years in Business
- S-Corporation
- Owner Retiring

Location | Facilities

- Colorado
- 20,000 Sq. Ft. (approximate)
- Available for Purchase

Customers

- Gun Owners, Hobbyists, First time Shooters
- Law Enforcement, Security Professionals

Sales | Marketing

- Radio Campaigns
- Word of Mouth

Products | Service

- New & Used Firearms Sales
- Ammunition, Tactical Gear, Optics & Accessories
- Gunsmithing & Repair Services

Management | Staff

- 13 Employees (includes owners)

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u> <u>Inc. Real Estate</u>
2021	2,700,986	478,904
2022	2,717,386	459,050
2023	2,555,117	516,544
2024	2,554,083	433,732
2025 (January-July)	1,611,097	292,182

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$126,030
Inventory	948,150
Total	\$1,074,180



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.