

CONFIDENTIAL PROFILE

GROWING AUTO REPAIR CENTER FOR SALE

EAST CENTRAL INDIANA

LENDER APPROVED - LEASE WITH OPTION TO BUY



Client #S-2317124



BUSINESS SUMMARY

This full-service automotive repair shop has over 20 years experience and an excellent reputation established in its current high traffic location. This location is one of the highest trafficked intersections in the area, in a high growth community. **Their reputation is well established in the community.**

The shop has experienced growth almost every year that they have been in business, with significant growth in the last few years.

The current owner believes the opportunity to grow is only restricted to how hard one wants to work. It is an **excellent opportunity for an entrepreneur in the automotive industry** looking for an ongoing business with an excellent reputation, cash flow in place from day 1, and opportunities for immediate and continued growth. It would also be a beneficial strategic acquisition for an automotive repair business interested in the local client list, reputation and operations in place for strategic growth.

Multiple banks have reviewed and given term sheets for qualified buyers.

Ralana D. Abraham-Miller

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FINANCIAL PERFORMANCE SUMMARY

2025 Revenue: \$949,367

2025 SDC: \$217,029

2024 Revenue: \$778,940

2024 SDC: \$140,729

FF&E: \$181,000 included in purchase.

INVENTORY: Varies, usually <\$5K. Inventory paid at cost in cash at closing.

ACQUISITION INFO

 **ASKING PRICE: \$449K + INV**

 **TRAINING / TRANSITION**

The owner operator is willing to provide training and transition assistance to a new owner for a mutually agreeable time period following closing, is open to additional longer term part-time involvement with reasonable compensation.

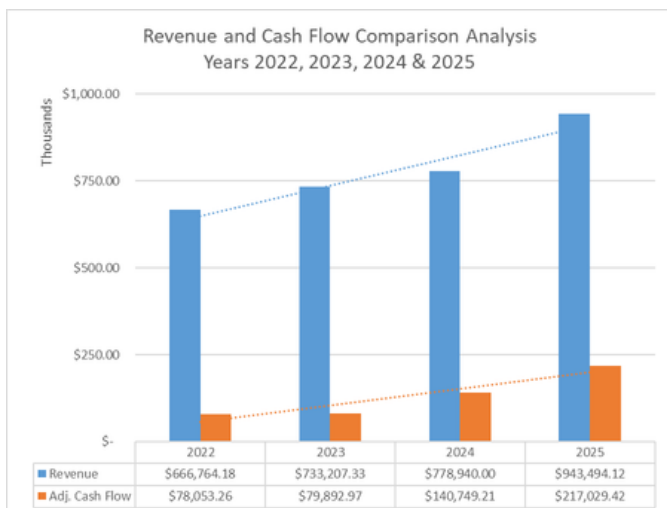
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OPERATIONS INFORMATION



EMPLOYEES

There are three full-time employees and one part-time employee in addition to owner. No employee turnover is expected. There is room to hire more techs.

LEASE WITH OPTION TO BUY

The shop is run out of a 5,200 sq. ft. building on a busy corner. The current business owner owns the real estate and will lease the facility for \$60,000/yr on a triple net lease with option to buy.

CUSTOMER INFORMATION

Shop has a wide array of customers, consisting of new car owners, retired people, local homeowners, as well as students from the local University. They service a wide variety of makes and models.

EQUIPMENT INFORMATION

FF&E over \$180,000 is included in the purchase. The shop is fully equipped and recently renovated with new equipment. It is completely turnkey and has 6 lifts and an alignment rack.

INVESTMENT CONSIDERATIONS

- High traffic intersection, boasting one of the highest local traffic counts.
- Strong historical financial performance showing growth in revenue and profitability year over year. During the COVID-19, as an "essential" business they experienced growth and had more work than they could handle.
- This area has experienced an annual population growth rate of 0.59% since 2020, with new communities being built along this thoroughfare.
- The current owner has not had time to implement an aggressive digital strategy. A new owner could increase revenue by utilizing several marketing channels for digital media, social media, tracking, and lead generation.
- The purchase includes over \$180,000 of FF&E. A new owner operator could allocate a significant portion of the price to hard assets.
- Employees have long-term tenure, enjoy their jobs, and are loyal.
- Current owner is semi-absentee and is only there part-time. He does not do repairs unless a tech is sick. A new owner operator could add to revenue immediately by providing services.

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