

# CONFIDENTIAL PROFILE

## AUTOMOTIVE REPAIR CENTER FOR SALE IN EAST CENTRAL INDIANA

**STRONG FINANCIAL PERFORMER - LENDER APPROVED**



Client #S-2317124



### BUSINESS SUMMARY

This full-service automotive repair shop has over 20 years experience and an excellent reputation established in its current high traffic location. This location is one of the highest trafficked intersections in the area, in a high growth community. Their reputation is well established in the community.

The shop has experienced growth almost every year that they have been in business. **Year to date revenue and cash flow have exceeded last year's and the shop is projected to exceed 2024 financial performance.**

The current owner believes the opportunity to grow is only restricted to how hard one wants to work. It is an excellent opportunity for an owner operator looking for an ongoing business with an excellent reputation, cash flow in place from day 1, and opportunities for immediate and continued growth. It would also be a beneficial strategic acquisition for an automotive repair business interested in the local client list, reputation and operations in place for strategic growth.

### FINANCIAL PERFORMANCE SUMMARY

**2024 Revenue:** \$778,940

**2024 SDC:** \$140,729

**YTD 7/31/25 Revenue:** \$590,024

**YTD 7/31/25 SDC:** \$167,868

**FF&E:** \$227,147 included in purchase.

**INVENTORY:** Varies, usually <\$5K.

Inventory paid at cost in cash at closing.

### ACQUISITION INFO



**ASKING PRICE:** \$449K + INV



**TRAINING / TRANSITION**

The owner operator is willing to provide training and transition assistance to a new owner for a mutually agreeable time period following closing, and is open to additional longer term part-time involvement with reasonable compensation.

Multiple banks have reviewed and given term sheets for qualified buyers.

**Ralana D. Abraham-Miller**

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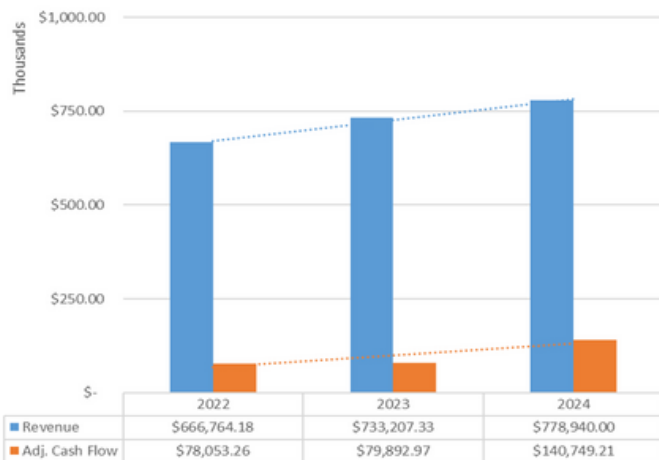
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## OPERATIONS INFORMATION

Revenue and Cash Flow Comparison Analysis  
Years 2022 through 2024



### EMPLOYEES

There are three full-time employees and one part-time employee in addition to owner. All employees have been with the business for a while. No employee turnover is expected.

### LEASE INFORMATION

The shop is run out of a 5,200 sq. ft. building on a busy corner. The current business owner owns the real estate and will lease the facility for \$60,000/year on a triple net lease.

### CUSTOMER INFORMATION

Shop has a wide array of customers, consisting of new car owners, retired people, local homeowners, as well as students from the local University. They service a wide variety of makes and models.

### EQUIPMENT INFORMATION

FF&E of \$227,147 is included in the purchase. The shop is fully equipped and recently renovated with new equipment. It is completely turnkey and has 4 2-post lifts, 1 scissor lift with alignment rack, 1 4-post lift and can fit 3 additional working bays.

## INVESTMENT CONSIDERATIONS

- High traffic intersection, boasting one of the highest local traffic counts.
- Strong historical financial performance showing growth in revenue and profitability year over year. During the COVID-19, as an "essential" business they experienced growth and had more work than they could handle.
- This area has experienced an annual population growth rate of 0.59% since 2020, with new communities being built along this thoroughfare.
- The current owner has not had time to implement an aggressive digital strategy. A new owner could increase revenue by utilizing several marketing channels for digital media, social media, tracking, and lead generation.
- The purchase includes approximately \$250,000 of FF&E. A new owner operator could allocate a significant portion of the price to hard assets.
- Employees have long-term tenure, enjoy their jobs, and are loyal.
- Current owner is semi-absentee and is only there part-time. He does not do repairs unless a tech is sick. A new owner operator could add to revenue immediately by providing services..

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