

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: SJSSAPCI (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

☒ ☒ ☒ ☒ ☒**PRICE AND TERMS**

Cash Flow: \$ 226,000
 Business Price: \$ 445,000
 Inventory: \$ 85,000
 Real Estate: Not included
 TOTAL LISTING: 530,000
 Buyer Cash Required: 530,000
 SBA loan prequalified: Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Included
 Real Estate: None
 Est. Inventory at Cost: \$ 85,000

OPERATIONS INFO

Ownership form: S Corporation
 Years established: Twenty
 By present owner: Twenty
 Reason For Selling: Retirement
 Number days open: Six
 Business hours open: 9.00am-5:30pm
 License required: City Biz License

LEASE INFO

Total Rent: \$ 4,800
 Deposits: \$ 3,000
 Square Feet: 6,000 Sq. Ft.
 Lease Expires: 24-Jun
 Options to Renew: 1 x 5 year
 Parking: Available

EMPLOYEE INFO

Number of owners work: One
 Hours worked weekly: 42
 Number of managers: 1
 Manager's Salary: \$4400 pm
 Total payroll/wages: \$15,200 per month
 Employees full time: 3 Part: 2



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential**Confidential**

**Appliance Parts Store
 Sacramento, CA area**

Confidential**Confidential****REMARKS**

To read confidential information about this business for sale, please visit this web page:
 and complete the Non Disclosure Agreement and Agency Disclosure.

Seller Cash Flow in 2022 = \$226,000

Bring your \$60,000 downpayment, qualify for an SBA loan and now own your own appliance parts center business.

SUMMARY OF INCOME

Period	2022	2021	2020	2019
	P&L	Tax Return	Tax return	Tax return
Gross Income	896,541	859,504	951,783	866,442
Cost of Goods	311,778	316,130	356,838	315,442
Gross Profit	584,763	543,374	594,945	551,000
Profit Margin	65.2%	63.2%	62.5%	63.6%
Other Income		25,803	4,024	3,826
Expenses	465,631	391,050	385,336	442,118
Net Before Tax	119,132	178,127	213,633	112,708
ADD BACK:				
Officers Salary	53,473	49,052	51,978	46,792
Interest	136	362		
Depreciation	Not applicable	1,631	1,705	1,575
Insurance	10,000	10,000	10,000	9,500
Travel and Ent	18,636	7,856	5,072	12,508
Other	25,227	23,868	23,722	17,078
Cash Flow (SDE)	226,604	270,896	306,110	200,161

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.