

Moe's Southwest Grill - 18 Florida Locations

PL-TB-0001

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Revenue/EBITDA

\$18,567,101

REVENUE 2021

\$1,759,887

EBITDA 2021

\$18,371,284

REVENUE 2022

\$1,174,634

EBITDA 2022

Business Highlights

Founded in 2000, **Moe's Southwest Grill** is a nationally recognized QSR Mexican Brand that has been a staple in many communities with over 700 locations around the world and 22 years of serving great food. This is a lucrative opportunity to purchase 18 primo Florida stores with great locations in thriving cities. These locations have successfully contributed to a 2019 report estimating a \$62+ billion dollar market value for the Mexican restaurant industry within the United States.

It is possible for a buyer to close with less than \$600k net out of pocket for all 18 locations (stock sale required). Seller and bank funding are already in place!

Investment Appeal

- **Projected Future Growth:** The Company is positioned for continued growth in 2023 and for the future. Current owner has engaged himself daily, working with his management team to find solutions to increased labor and product cost to ensure continued success.
- **Management Will Remain Through Transition:** The current owner has taken this business as far as he is able. He is looking for the right opportunity and/or partnership to grow the business to even more stores. With strong management support and financial partners, the growth is endless!



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