



Listing #2971
Listing Agent: T. Doyle

Established Fence Sales and Installation Company

Type of Business:

This established fence sales and installation company has served the northern Iowa area for over 40 years. They offer chain link, vinyl and wood fencing materials and installation to clients in a 50-60 mile radius. Roughly 70% of sales comes from commercial clients, including local businesses, construction companies, municipalities and utility companies. With minimal competition, and a long history of quality work and excellent customer service, the company has enjoyed a steady stream of business without the need for extensive marketing.

Growth Opportunity:

Growth opportunities for this business include: participating in more commercial bids which are readily available through online bidding systems, ramping up marketing efforts including improving their social media and web presence, and adding high tensile fencing to service farmers in the area.

Reason for Selling:

Retirement.

Financial Statistics:

Outlined below is a snapshot of the revenue and net owner benefit.

	<u>6 mos. 2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>
Revenue	\$735,794	\$2,449,689	\$2,080,869	\$1,216,389
N.O.B.	\$124,852	\$651,650	\$426,385	\$-64,969

* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is **\$2,450,000** which includes **\$545,000** in Real Estate and all assets as shown on the asset list. Real Estate offered through **Tom Doyle**, Next Generation Realty. 2011 NW 100th St., Clive, IA 50325.

Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

For more information on this outstanding acquisition opportunity, please contact:

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