

Highly Reputable Stair Manufacturer

Profile #0922

This stair building company has a long history and great reputation within the Colorado residential home building industry. Nearly four decades old, this business has a vast client base that is expanding. The company has established a valuable reputation for its quality and service. The core product is high volumes of carpet grade and hardwood stairs for single family homes. The business has recently seen a shift, by their customers, from single family dwellings to multi-unit residences, making stair construction and delivery easier and more profitable per order. This company would be an excellent acquisition for an acquirer with construction or manufacturing experience, or for an industry buyer looking to increase their market share.

Business Highlights

- Strong Brand Name
- Strong Vendor Alliances
- Trained Staff Remaining
- Long History
- Stable Earnings Base
- Growing Market Share

Purchase Price and Terms

Business **\$510,000**
 *Down Payment (est. at 15%) \$78,795
 *Terms (est.): 10 years, 8.75%, \$5,596/month
 *Assumes buyer qualifies for SBA guaranteed financing.

Corporate | History

- Established in 1985
- C Corporation
- Retirement

Location | Facilities

- Front Range Colorado
- 3,456 sf (approximate)
- Lease

Customers

- Residential Home Builders
- Remodelers
- Framers

Sales | Marketing

- Word-Of-Mouth
- Website

Products | Services

- Custom Built Stairs
- Measurements
- Repairs

Management | Staff

- 5 full-time employees
(includes owners)

FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	SDE (\$)
FY2019	632,536	125,357
FY2020	989,783	271,156
FY2021*	1,152,693	350,545

*Fiscal Year End September 2022

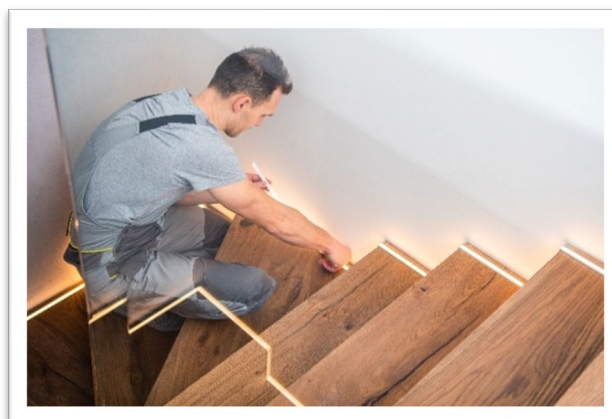
**YEAR OVER YEAR COMPARISON

	Gross Sales (\$)	SDE (\$)
Apr2021-Mar2022	1,098,255	320,536
Apr2022-Mar2023	855,711	300,569

**Based on company P&L Statements.

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$91,700
Vehicles	54,700
Inventory	50,000
Total	\$196,400



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.