



Profitable & Turnkey Tutoring & Test Prep Business in Twin Cities Metro Area Minnesota

OFFERING

Don't miss this rare opportunity to acquire an established Math Tutoring and College entrance exam prep business with a strong virtual and in-person learning capabilities poised for continued growth in the rapidly expanding tutoring market.

The company has been serving the Twin Cities Metro area for nearly two decades and are highly regarded for their excellent teaching staff, competitive tuition, and commitment to ensuring the optimal development of each student. This is why the Company has been voted "best tutoring center" by the local community for various consecutive years. This very profitable business serves students from elementary to college level math.

BUSINESS HIGHLIGHTS

People: The Company has professional tutors that include licensed teachers, mathematicians and engineers who are completely comfortable and have a passion for teaching all levels of mathematics, specializing in advance math subjects. There is 10+ team members including tutors under Owner's supervision.

Place: In-person and Virtual tutoring. The facilities layout is purposefully designed for the enrichment of the students learning success. Located in an affluent district, high-traffic area, and easy to find.

Services: Unique College entrance exam prep services and math tutoring services that are based on the school-district's curriculum, allows them to develop a strategic learning experience, custom-tailored towards the needs of their students. Tutoring options include private and small group tutoring, where students meet with the same tutor that best suits their learning style.

Customers: Majority of business is from repeat students' year-after-year. Diversified list of customer age groups with no customer concentration issues.

INDUSTRY TRENDS ⁽¹⁾

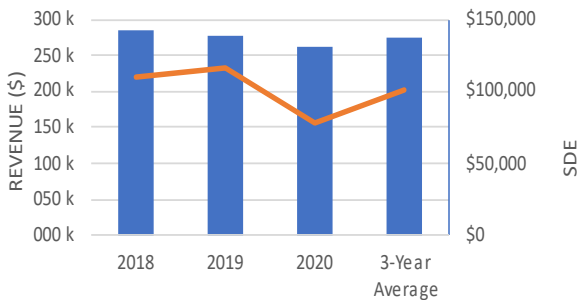
- Improving economic conditions and rising student enrollment are expected to propel revenue over the five years to 2025. A long-term rise in women's workforce participation has fueled demand for industry services.
- The heightened college admission competition will likely drive demand for industry services as students continue to seek out ways to improve their college applications.
- Parents have started enrolling their children in tutoring programs at younger ages to ensure academic success.

Return on Investment Table Similar to SBA Financing Structures		
	SBA	Notes
3-Yr Avg. Seller's Discretionary Earnings	\$102,000	18'-20' Average Seller's Discretionary Earnings
Market Tutoring Mgr. Salary	\$46,000	Assumption
Earnings for Debt Service	\$56,000	
Offering Price	\$260,000	Purchase price
15% Down Payment	\$39,000	
Total Loan Amount	\$221,000	
Annual Loan Payment	-\$28,454	
Return on Investment (ROI)	\$28,000	
	ROI	72% cash on cash
Debt Service Coverage (Most banks require > 1.25)	1.97	Based on SDE after Buyer Salary

Notes: R.O.I. scenario is based on the following assumptions: Owner's replacement pay is \$46,000, financing with 15% down payment, 5.25% interest rate, 10 year amortization. Above figures are estimation only. This is for informational purposes only and buyer is advised to consult with his or her respective advisers.

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Financial Performance



	2018	2019	2020	3-Year Average
Sales	285 k	278 k	264 k	275 k
SDE	110 k	117 k	078 k	102 k



Business is Priced at \$260,000 - NDA required to view information.

Contact Young Bebus, Managing Broker at Youngb@VRTwincities.com or Brandon Garcia, Business Broker at Brandon@VRTwinCities.com

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