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ID#: AGE020-B

FOR SALE: Commercial Installation of Renewable Energy

Solar & battery Energy plus Generator Installations!

Financial Overview

List Price: **$945,000**

Gross Sales

2026 Ann	2025
$3,465,881	$3,299,727

Cash Flow

2026 Ann
$344,867

Assets Included in Purchase: $489,747

Heavy Equipment: $167,373
Vehicles & Trailers: $231,671
FFE: $55,703
Inventory: $35,000
Backlog: $946,379
Pipeline: $11,839,160

Business Information

Services: Solar and battery installations, generator installation, electrical contracting, EV charging stations, rewiring projects, system service and upgrades

Clients: 80% Commercial and Municipal / 20% Residential

Service Area: The Company serves residential customers throughout the Sierra Nevada foothills and greater Sacramento region, while completing commercial and public-sector projects across California

Location: In the Sierra Nevada foothills of Northern California, within the greater Sacramento region

Staff: 12 on staff including a Project Manager, an Office Manager, a Journeyman Electrician, 3 Apprentices, and a tech team

Year Established: 2010 – Celebrating 15+ years in business

Seller Training Period: 3 years

Facilities: Approximately 6,000 square feet, including a 4,000-sq ft warehouse and 2,000 sq ft of offices

Reason for Selling: Family

Owners Role: Active in the operations

Growth Opportunities: Expanding statewide commercial and government work, growing battery and EV charging installations, and converting service calls on aging solar systems into upgrades

Funding Example

Purchase Price: **$945,000**

10% Buyer Down Payment	$94,500
30% Seller Financing	$283,500
60% Bank Loan	$567,000

Description

Since 2010, this Northern California renewable-energy contractor has been powering homes, businesses, and public facilities in and around the Sierra Nevada foothills. The company installs solar and battery systems, backup generators, and EV charging stations. It also services and upgrades existing systems. About 80% of its work is commercial and municipal, and the other 20% is residential. The included assets span heavy equipment, vehicles and trailers, hand tools, and project inventory. The team of 12 keeps projects moving: a Project Manager, an Office Manager, a Journeyman Electrician, three Apprentices, and a skilled tech crew. They work out of a 6,000 sq ft facility with a 4,000 sq ft warehouse and 2,000 sq ft of office space.
The active owner will stay on for three years to support the transition and is willing to carry 30% of the purchase price, as a show of good faith in the continued success of the business post close!

Priced at **$945,000** this business is primed and ready for a new owner to step in and continue with a legacy that has been built over the past 15 years! Growth opportunities include expanding statewide commercial and government work, adding sales and field capacity, increasing battery and EV charging installations, and converting service calls on aging solar systems into larger upgrade projects.

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.