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ID#: PET021-F

FOR SALE: Veterinary Care Serving Kansas Over 40 Years

Established client base spanning a 45-mile radius!

Financial Overview

List Price: **$810,000**

Gross Sales

2026 Ann	2025	2024
$1,225,493	$1,236,404	$1,215,578

Cash Flow

2026 Ann	2025	2024
$282,506	$263,079	$258,714

- **Equipment:** $142,030

Valuation: 2026 Ann Cash Flow x Multiple = Valuation

$282,506 x 2.9 = $819,267

Funding Example

Purchase Price: **$810,000**

10% Buyer Down Payment	$81,000
15% Seller Financing	$121,500
75% Bank Loan	$607,500

Business Information

Service Breakdown: 60% Medical and Preventative Care, 30% Surgery, and 10% Emergency services. Boarding services are also offered

Service Area: Manhattan community and the surrounding towns of Chapman, Milford, Wakefield, Fort Riley and Abilene

Facility: The facility spans 1,600 sq ft with 2 exam rooms and a 200 sq ft detached consultation room for euthanasia

Personnel: 7 FT on staff including 1 Licensed Vet, 2 Vet Techs, 3 Vet Assistant, and 1 Intern

Year Established: 40+ years

Seller Training Period: 2-3 years

Reason for Selling: Retirement

Owners Role: The seller is a licensed Veterinarian and is active in the operation

Growth Opportunities: Highlight emergency services, incorporate a pet wellness package for clients, expand on the current marketing strategy

Location: Manhattan, KS (neighboring community)

Description

This well-established veterinary practice has built a loyal and diverse client base throughout Manhattan and the neighboring communities of Chapman, Milford, Wakefield, Fort Riley, and Abilene, Kansas. Situated just outside Manhattan, the practice offers a comprehensive range of veterinary services, generating approximately 60% of revenue from medical and preventative care, 30% from surgical procedures, and 10% from emergency services. Services include routine wellness visits, vaccinations, diagnostics, treatment plans, emergency care, and a variety of surgical procedures. The practice operates from a 1,600-square-foot facility featuring two examination rooms, along with a dedicated 200-square-foot consultation room designed specifically for end-of-life and euthanasia services. Daily operations are supported by a skilled team of seven full-time employees, including a licensed veterinarian, two veterinary technicians, and three veterinary assistants, and an intern who help ensure efficient patient care and smooth clinic operations. The owner remains active as a practicing veterinarian alongside the other vet on staff and has elected to pursue retirement. To facilitate a seamless ownership transition, the seller is willing to provide 2–3 years of post-sale support and is offering a 15% seller note, demonstrating confidence in the continued success and stability of the practice.

Priced at **$810,000**, this acquisition presents several avenues for growth, including increasing awareness of emergency care capabilities, implementing recurring pet wellness programs, and expanding marketing efforts to further strengthen market penetration and client retention.

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.