Established Florida Concrete Construction Platform with Strong Historical Growth and Institutional Backlog Exposure

3-YR AVG. REVENUE	3-YR AVG. ADJ. EBITDA	3-YR AVG. EBITDA MARGIN
$14.80M	**$2.14M**	**14.5%**
FY24 · FY25 · FY26 (est.)	Quality of Earnings–adjusted	Adj. EBITDA ÷ Revenue, 3-yr avg.

✓ **Independently validated:** FY2024 through September 2026 financials supported by a sell-side Quality of Earnings analysis. FY2026 combines QoE-adjusted Jan–Sep results with management's Oct–Dec estimate.

BUSINESS SUMMARY

This established **Florida-based concrete contractor** provides **structural concrete, foundations, slabs, and related specialty concrete services** for **residential and commercial construction projects** throughout its operating markets.

Over its operating history, the Company has developed **long-standing relationships with general contractors and construction partners** through a reputation for **quality workmanship, reliable project execution, and responsive service**. Operations are supported by an **experienced management team, seasoned field supervision, and multiple active crews** capable of executing projects across various construction phases simultaneously.

The business maintains **established administrative and operational infrastructure**, a **stable workforce**, and the **organizational depth necessary to support continued growth**. With **demonstrated historical growth, strong profitability, and operational continuity beyond ownership**, the Company represents an attractive acquisition opportunity for strategic or financial buyers seeking exposure to **Florida's active construction market**.

KEY FACTS

$6.0M
Contracted & Awarded Backlog — 2027 Forward
Remaining contract value beyond 2026; based on management's projected Nov–Dec 2026 billings

~300
Grocery-Anchored Stores Completed

35+
Years in Operation

52
Full-Time Employees

~20%
of Workforce with 20+ Years Tenure

4
New Grocery-Anchored Starts in Backlog

52%
Revenue Growth, FY22–FY25

- **Established Florida Concrete Construction Platform** with demonstrated historical growth and strong market positioning.
- **Recurring General Contractor Relationships** supporting project visibility and repeat revenue opportunities.
- **Multiple Organic Growth Levers** including geographic expansion, increased crew capacity, and deeper customer penetration.
- **Succession-Driven Acquisition Opportunity** suitable for both strategic and financial buyers.

DEAL STRUCTURE

★ Family-Owned Business Transition Opportunity

★ Open to Strategic and Financial Acquisition Proposals

★ Transaction to Include a Normalized Level of Net Working Capital

★ Ownership Willing to Stay On to Support Transition

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