Ohio DODD-Certified Home & Community-Based Services Agency

Northeast Ohio | Developmental Disabilities Services | Ohio Medicaid Enrolled

$700,000	$354,918	$249,387	None
ASKING PRICE	2025 GROSS RECEIPTS (HISTORICAL)	2025 SDE (HISTORICAL)	CURRENT CLIENTS / INCOME

NOTICE OF CURRENT OPERATING STATUS

The Company is not currently serving clients and is not generating income. The owner recently began maternity leave and plans to step away from the business to raise her first child. This sale is of the licenses, contracts, contacts, systems and goodwill, together with the potential to rebuild income based on the Company's prior-year performance. 2025 figures are historical and are not an indication of current or future income. We ask that interest be limited to buyers prepared to build a client census.

Opportunity Snapshot

Industry	Healthcare services — Ohio Medicaid DD waiver (HCBS) agency provider
Service Types	Homemaker/Personal Care (24-hour and shift-based), Shared Living, Participant-Directed HPC, and residential respite for county children services (seller-reported)
Location	Northeast Ohio. Specific location disclosed after NDA.
Asking Price	**$700,000** (2.81x 2025 historical SDE). Seller is flexible on structure; a sale of the LLC membership interests may best preserve certification and contracts.
Revenue & Earnings Period	**Calendar 2025** (first full operating year, three individuals served): $354,918 gross receipts and $249,387 ordinary business income per the filed 2025 Form 1120-S, with no unverified add-backs (70.3% margin). **Current income: none.**
Management	Owner oversees administration, intake and county relationships. A Director of Operations runs day-to-day operations and compliance and is willing to stay after closing (seller-reported). Owners also worked direct-care shifts in 2025.
Certification	DODD agency certification through **June 30, 2027**; approved for up to 50 individuals
Transition & Timing	Seller will support the transition as long as needed; targeted timing of 4–8 weeks. Prefers payment in full at closing. Real estate is not included.

Financial figures are from the Company's filed 2025 Form 1120-S (cash basis). The asking price is the seller's price and is not an opinion of fair market value. Operating details are seller-reported unless noted.

What the Sale Includes

- **Licenses.** DODD agency certification and active Ohio Medicaid enrollment, held by the entity.
- **Contracts.** County provider and respite agreements (the respite agreement runs through Dec. 2026 and restricts assignment).
- **Contacts.** County board portal access, LiveCare Marketplace and county agency relationships.
- **Systems.** Policies, compliance and training materials, billing and documentation workflow, brand and goodwill.

Buyer Licensing & Qualification Requirements

- **Qualified Director of Operations.** DODD agency certification requires a Director of Operations who runs day-to-day operations. The role cannot be in name only. The current DOO is willing to stay.
- **Background checks.** A BCI check applies to the Director of Operations, plus an FBI check if they lived outside Ohio in the last five years. Direct-care staff are subject to Ohio's background investigation rule.
- **Ownership-change reporting.** DODD requires an agency to report a new 5%-or-greater owner, and any Director of Operations change, within 14 days (buyer's counsel should confirm).
- **Certification renewal.** The current span ends June 30, 2027. File renewal at least 45 days before expiration to avoid a billing gap.
- **Compliant W-2 payroll.** DODD rules expect agency providers to employ staff and stay current on payroll taxes and workers' compensation. Historical contractor payments should be reviewed with counsel.
- **Funding the ramp-up.** With no current clients, a buyer must fund staffing, housing and operating costs until a census is built.

> **Ideal buyer profile:** an owner-operator with nursing, social-work or human-services experience; an existing Ohio DD or home-care provider adding a certified entity and Northeast Ohio referral reach; or an investor partnering with a qualified Director of Operations. Buyer qualification is at the discretion of the seller and Grand Stage Exits.

Key Buyer Considerations

- **No current clients or income.** Preliminary January–May 2026 deposits were about $34,567, well below 2025. A census must be built before income begins.
- **Revenue mix.** About 24% of 2025 receipts came through a contract with another agency during part of the year and should not be assumed to recur.
- **County respite agreement.** It runs through December 2026 and can be terminated on 30 days' notice. Renewal is not assured.
- **Regulatory history.** A 2026 DODD compliance review resulted in citations and an approved Plan of Correction, fully disclosed in the CIM.

Next Steps — Acquisition Process

1	**Proof of Funds** — Sign the NDA and provide evidence of financial capability.
2	**Full CIM & Seller Q&A** — Receive the Confidential Information Memorandum and join a confidential Q&A with the seller.
3	**Non-Binding LOI** — Submit price, structure, financing, timeline and contingencies.
4	**Due Diligence** — Independent financial, legal, tax, licensing and operational review with your advisors.
5	**Definitive Agreements & Closing** — Negotiate documents, complete required notices and close.

TO REQUEST THE CONFIDENTIAL INFORMATION MEMORANDUM

Yvette Criner, Senior Broker | Grand Stage Exits | 832-358-4163
info@grandstageexits.com | grandstageexits.com | Indianapolis, Indiana

Buyer Questions & Answers

Answers are from the seller's responses and documents provided to Grand Stage Exits. Seller stated; to be confirmed in due diligence.

1. Is the business generating income today?

No. There are no current clients and no current income. It is offered as a certified agency platform. 2025 (three individuals, $354,918 gross receipts) is historical.

2. Why are there no clients right now?

The seller slowed long-term placements in 2026 while living partially out of state, and the owner has now begun maternity leave. The last placement was a short-term county respite stay (Sept. 20–21, 2026).

3. What am I buying?

DODD certification and Medicaid enrollment, county agreements, referral relationships, systems and training materials, brand and goodwill, and some furnishings. Real estate and vehicles are excluded.

4. What did it earn historically?

Filed 2025 Form 1120-S: $354,918 gross receipts and $249,387 ordinary income (70.3%). About 76% was DODD Medicaid. Returns and bank statements are provided in diligence.

5. How many people can it serve?

Approved for up to 50 individuals, adults and children. Certified: Homemaker Personal Care, Shared Living, Participant-Directed HPC; respite added.

6. Where do referrals come from?

LiveCare Marketplace, county board of DD portals, and county agencies. No formal waiting list, and no placement is guaranteed.

7. Do the licenses transfer?

They are held by the LLC, so a membership-interest sale may keep them in place. Ownership and administrative changes need DODD/Medicaid updates, which the seller says take about two weeks. Confirm with counsel.

8. Who is the Director of Operations?

The current DOO knows the operations and compliance processes and is willing to stay if the buyer wishes.

9. Where would individuals live?

One home is owned by the owner of a separate local provider agency, who agreed a buyer may continue using it. A second group home is available under a third-party lease. No real estate is included.

10. How is rent divided?

By occupancy and each individual's own income or funding. One resident pays no more than half the rent, and the share drops as residents are added. Residents or payees typically pay the landlord directly.

11. Is there a link to another agency?

They are separate entities. That agency's owner once served as the Company's DOO and owns the home. Some workers were scheduled by either company on different shifts. There is no non-compete or referral agreement, and no ownership or control either way.

12. Were there compliance findings?

Yes. A 2026 DODD review cited documentation, medication, training and incident items. The Plan of Correction was approved June 1, 2026. No claims or lawsuits are pending or threatened.

13. Any debt or liens?

No SBA/EIDL debt, line of credit or known liens. One known item: a prior bank-account charge-off of about $1,156.47.

14. Will the county respite agreement transfer?

It is with the LLC and runs through December 2026. It restricts assignment without county approval, and renewal is not assured.

15. What does the seller provide after closing?

Training and introductions as long as needed; target timing 4–8 weeks. The seller prefers payment in full at closing and is open to discussing a seller note.

16. What will be available in diligence?

Returns (2023–2025), 2025 bank statements, payroll/1099 records, 2026 P&L, add-back schedule, leases, certifications and agreements, insurance, compliance reports, staff roster, census history, and policies.

BROKER INTERMEDIARY & INFORMATION DISCLAIMER. Grand Stage Exits is acting solely as a business broker and intermediary. Information herein was supplied primarily by the Seller and/or third parties and is presented for informational and marketing purposes only. Grand Stage Exits has not independently audited or verified it and makes no representation or warranty as to its accuracy or completeness. Prospective buyers must conduct their own due diligence and consult qualified legal, accounting, tax, financial, lending, regulatory and other advisors. This teaser is confidential, may be shared only with a buyer's professional advisors, and does not constitute legal, tax, accounting, investment or financial advice. Growth opportunities are potential only and are not projections or guarantees.