

FOR SALE: Mechanical & Electrical Engineering Firm in Texas

Commercial building systems engineering firm with public-sector experience!

Financial Overview

List Price: **\$1,950,000**

Gross Sales

2025
\$2,293,720

Cash Flow

2025
\$532,464

Valuation: Cash Flow x Multiple = Valuation
 \$532,464 x 3.65 = \$1,943,493

Business Information

Services: Mechanical and electrical engineering design for buildings, including HVAC, plumbing, lighting, power, telecommunications, and fire-alarm systems. This firm also provides construction administration and participates in design-build projects through general contractors

Location & Service Area: Lubbock with clients throughout the Texas Panhandle, with additional projects throughout the state of Texas

Year Established: Celebrating 20+ years in business

Clients: Works primarily as a consulting engineer to architectural firms and General Contractors on commercial and public-sector projects

Staff: Full team including: 3 engineers plus 9 designers/drafters

Seller Training Period: 1 – 2 years

Lease: ~5,500-square-foot office with 6 offices, dedicated design and drafting space, and two conference rooms

Reason for Selling: Retirement

Owners Role: Active in the operation on administrative functions; proposals, assigns and oversees projects

Growth Opportunities: Potential avenues include structured marketing, selective pursuit of public-sector opportunities, and exploration of data-center-related work

Funding Example

Purchase Price: **\$1,950,000**

10% Buyer Down Payment	\$195,000
15% Seller Financing	\$292,500
75% Bank Loan	\$1,462,500

Description

This engineering firm provides mechanical and electrical design for commercial and public-sector buildings. Its services span HVAC, lighting, power, and fire-alarm systems. Most engagements bring both disciplines together, giving Architectural Firms & General Contractors a coordinated engineering resource from design through construction administration. Their core service area is around Lubbock with clients throughout the Texas Panhandle, and additional projects throughout the state of Texas. Projects have included commercial facilities, schools, college campuses, and government buildings. The business is supported by a full team including 3 engineers and 9 designers/drafters. Daily operations are supported by a ~5,500-square-foot office with individual engineering offices, dedicated design and drafting space, and conference rooms. Its model separates engineering design and technical oversight from drawing production, allowing each group to focus on its area of responsibility. The Seller is active in proposals, project oversight, mechanical review, office administration, and select engineering assignments. The seller is planning for retirement and paving a succession runway to shift management responsibilities to the new owner while continuing to contribute as an engineer, supporting continuity through the transition. Additionally, the seller has offered to carry 15% of the purchase price as a show of good faith in the continued success of the business post-close!

Offered at **\$1,950,000**, this established consulting engineering firm brings more than three decades of operating history, long-standing client relationships, and a founder willing to support the transition while continuing in an engineering role. Potential avenues for growth include more structured marketing, selective pursuit of public-sector projects, and exploration of data-center-related work.