

VERSATILE, HIGHLY REPUTABLE HVAC SERVICES

Profile # 0526

This well-established heating and cooling company represents an attractive acquisition opportunity in the growing El Paso County market, generating over \$700K in trailing twelve-month SDE through September 2026. The business combines a strong local brand, experienced workforce, loyal customer base, and hundreds of 5-star online reviews. Residential service and installation now account for approximately 70% of revenue, providing a strong mix of recurring service, replacement, and installation demand. Following construction-related headwinds in 2025, 2026 performance has rebounded, with activity trending toward 2024 levels and continued momentum heading into 2027. For a strategic buyer, this company offers an established platform to expand market share, leverage operational synergies, broaden service offerings, and accelerate growth without the time and investment required to build a comparable local presence organically. Real estate is also available for purchase, and ownership is willing to provide a flexible transition period to support a successful transfer.

Business Highlights

- Strong Brand Name
- Established Vendor Alliances
- Trained Staff Remaining
- Growth Opportunities
- Stable Earnings Base
- Diversified Customer Base

Purchase Price and Terms

Business	\$1,700,000
Real Estate	\$2,750,000

Corporate | History

- Established in 2014
- S Corp
- Owners are relocating

Location | Facilities

- Colorado Springs
- 5,000 sf (approximate)
- Lease or purchase

Customers

- Residential Homeowners
- Commercial Customers
- Contractors, Builders

Sales | Marketing

- Active Socials & Videos, Ads
- Word-of-Mouth
- Many Google Reviews

Products | Service

- HVAC Installation
- HVAC Repair/Service
- Heating, Cooling, Air Quality

Management | Staff

- 15 employees (includes owners)
- Fully Trained Technicians

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2024-2026*	4,347,845	573,056

3 YEAR WEIGHTED AVERAGES

*TTM based on Seller's Internal Accrual Financial Statements

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$	265,000
Vehicles		270,000
Total	\$	535,000



All information has been provided by the Seller and is not warranted by The Rock Bridge Group.



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