

FOR SALE: Installation and PM of Pre-Fab Buildings

Passively owned with GM in place!

Financial Overview

List Price: \$2,650,000

Gross Sales

2025
\$3,817,632

Cash Flow

TTM
\$643,185

Assets Included in Purchase: \$1,167,249

Vehicles: \$421,430

Machinery & Equipment: \$645,819

WIP: \$2,218,226

Pipeline: \$1,572,000

Working Capital: ~\$100,000

Business Information

Services: Installation of pre-manufactured structures, steel building erection, and project management

Project Type: Premanufactured Structures, Steel Buildings, Pole Barns, Grain Bins, Storage & Garages, and Airplane Hangars

Clients: Agriculture focused, farmers and ranchers, government, schools, and the FAA. Lots of repeat work

Personnel: 8 FT including a long tenured General Manager, Office Admin and 6 in Field Labor

Passive Owner Role: There is a General Manager in place for all daily operations – Owner oversees financials and checks in with the GM only twice a week

Year Established: 1960

Location: Central Nebraska with a 200-mile service radius

Lease: Small office – Low Overhead; only \$1,500/mo.

Reason for Selling: Age/ Retirement

Seller Training Period: 1 year

Growth Opportunities: Expand territory/ no restrictions

Funding Example

Purchase Price: \$2,650,000

12.5% Buyer Down Payment	\$331,250
12.5% Seller Financing	\$331,250
75% Bank Loan	\$1,987,500

Description

Established in 1960, this business has a diverse repeat client base which is comprised of farmers & ranchers, commercial building owners, schools, government, and the FAA. This large-scale assembler is recognized as a top performer in the assembly of metal frame structures, such as grain silos, pole barns, and buildings. This premanufactured steel structure installation business is passively owned as the General Manager runs all day-to-day operations. The business comes with over \$2.2million in WIP and over \$1.5million in their pipeline, in addition to \$1.1million worth of assets. The average project ranges from \$40,000 - \$500,000 and can be complete in less than 2 weeks. Located in South Central Nebraska, with very low overhead of only \$1,500/mo. The business is regularly recommended by its customers, and world-renowned vendor Behlen Manufacturing. The project types are as followed: Premanufactured Structures, Steel Buildings, Pole Barns, Grain Bins, Storage & Garages, and Airplane Hangars. The owner only checks in twice per week! There are 8 full-time employees in the business including the GM, an Office Administrator and 6 in Field Labor. The seller has offered to carry 12.5% of the purchase price as a show of good faith in the continued success of the business post-close.