

FOR SALE: Renewable Energy & Generator Installation

80% Commercial & 20% Residential for solar & battery energy!

Financial Overview

List Price: **\$950,000**

Gross Sales

2025
\$3,299,727

Cash Flow

2025
\$617,180

Funding Example

Purchase Price: **\$950,000**

10% Buyer Down Payment	\$95,000
20% Seller Financing	\$190,000
70% Bank Loan	\$665,000

Assets Included in Purchase: \$255,000

Equipment: \$145,000

Working Capital: ~\$110,000

Business Information

Services: Solar and battery installations, generator installation, electrical contracting, EV charging stations, rewiring projects, system service and upgrades

Clients: 80% Commercial and Municipal / 20% Residential

Service Area: The Company serves residential customers throughout the Sierra Nevada foothills and greater Sacramento region, while completing commercial and public-sector projects across California

Location: In the Sierra Nevada foothills of Northern California, within the greater Sacramento region

Staff: 12 on staff including a Project Manager, an Office Manager, a Journeyman Electrician, 3 Apprentices, and a tech team

Year Established: 2010 – Celebrating 15+ years in business

Seller Training Period: 3 years

Facilities: Approximately 6,000 square feet, including a 4,000-sq ft warehouse and 2,000 sq ft of offices

Reason for Selling: Divestment

Owners Role: Active in the operations

Growth Opportunities: Expanding statewide commercial and government work, growing battery and EV charging installations, and converting service calls on aging solar systems into upgrades

Description

The company provides solar, battery, and generator installations, EV charging stations, and system service & upgrades. Established in 2010 – they are a renewable-energy contractor located in the Sierra Nevada foothills of Northern California. Their client base consists primarily of 80% commercial and municipal with the remaining 20% in residential. The operations are supported by a team of 12 including a Project Manager, an Office Manager, a Journeyman Electrician, 3 Apprentices, and a tech team. The facility spans 6,000 sq ft, which includes a 4,000 sq ft warehouse and 2,000 sq ft of office space. The active owner has offered to stay for 3 years as part of their transition plan and has offered to carry 20% of the purchase price as a show of good faith in the continued success of the business post close!

Priced at **\$950,000** this business is primed and ready for a new owner to step in and continue with a legacy that has been built over the past 15 years! Growth opportunities include expanding statewide commercial and government work, adding sales and field capacity, increasing battery and EV charging installations, and converting service calls on aging solar systems into larger upgrade projects.

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Last Revised: BV 8.26.2026

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.