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FOR SALE: MEP Engineering Firm with Over 11 Million in Backlog

There are 2 PE's and over 10 engineers on staff!

Financial Overview

List Price: **$5,250,000**

Gross Sales

2025	2024	2023
$4,850,002	$4,196,800	$3,526,797

Cash Flow

2025
$1,044,867

- **Profit Margin**: 22%
- **Total Active Projects**: 58
- **Backlog**: $11,450,000

Business Information

Services: MEP Engineering firm also providing inspection services

Clients: Predominantly government agencies, and other large engineering firms, with approximately 95% of revenue derived from public sector work

Personnel: Approximately 48 on staff including 3 Licensed PE's, 2 Senior VP's, and over 10 engineers

Owners Role: The owner provides strategic oversight, financial management and proposal review. Almost all day-to-day operations are largely handled by senior team leaders.

Location/Lease: Headquartered in New York, NY

Service Area: New York State with project experience in New Jersey, Pennsylvania, Connecticut, and Virginia

Year Established: 2007

Reason for Selling: Retirement / Age

Seller Training Period: 1 year

Growth Opportunities: Expand the higher-margin inspection services division, and scale business development efforts

Buyer needs to be either a Veteran or have the ability to be an MBE or WBE.

Funding Example

Purchase Price: **$5,250,000**

10% Seller Financing	$525,000
10% Performance Earnout	$525,000
10% Buyer Down Payment	$525,000
70% Bank Loan	$3,375,000

Description

This MEP engineering firm has over 11 Million dollars in backlog. For nearly 20 years this New York City firm has established a strong reputation for delivering high-quality work on compliance-driven public sector projects, having supported hundreds of contracts and managed more than $80 million in projects. Providing MEP and inspection services for infrastructure projects with approximately 95% of revenue derived from government-related projects. Operations are supported by approximately 48 personnel including 3 Licensed PE's, 2 Senior VP's, and over 10 engineers. The owner maintains a strategic role focused on financial oversight, and proposal review. The dedicated team leads day-to-day operations. The seller has offered to stay with the business for 1 year post close and is only selling due to age and retirement planning. In addition, the seller has offered to carry 20% of the purchase price to show a highly vested interest in the continued success of the business going forward! The Company is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB), as well as an MBE and DBE.

With a purchase price of **$5,250,000,** a minimal reliance on marketing and a strong reputation in the New York market, the Company is well-positioned for continued growth through expanded service offerings, increased private sector penetration, and enhanced business development efforts.