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FOR SALE: Bridges & Infrastructure Engineering Firm with 10 Million in Backlog

Multiple locations with strong leadership: 7 PE's!

Financial Overview

List Price: **$4,875,000**

Gross Sales

2026 Ann.	2026 TTM	2025	2024
$5,283,450	$4,773,497	$4,310,007	$4,211,643

Cash Flow

2026 Ann.	2025
$1,258,738	$766,217

- **5-Year Upward Trend!**
- **Profit Margin**: 28%
- **WIP**: $3,930,977
- **Backlog**: $6,452,770
- **Pipeline**: $21,174,762

Valuation: 2026 Ann. Cash Flow x Multiple = Valuation
$1,258,738 x 3.9 = $4,909,078

Business Information

Services: Structural and Civil engineering firm focused in infrastructure projects such as bridges, roadways, and transportation

Clients: State DOTs, municipalities, prime general contractors, and developers

Personnel: ~50 employees including 7 licensed Professional Engineers (PEs), 14 Engineers-in-Training (EITs), technical staff/technicians, and 5 administrative personnel

Location: Houston, TX

Service Area: Primarily Texas with secondary market in Georgia

Owners Role: Owner guides his leadership team. Owner has no billable hours, and has been working hard over the last few years to mentor and hand off client relationships to key managers

Seller Training Period: 2-3 years

Year Established: 2010

Reason for Selling: Retirement planning

Lease: Approximately 5,900 sq ft serving as a collaborative space for in-office production

Growth Opportunities: Geographic expansion, scaling federal/government contract work, expanding vertical engineering services, and entering high-demand sectors like data centers and large infrastructure developments

Funding Example

Purchase Price: **$4,875,000**

10% Buyer Down Payment	$487,500
15% Seller Financing or Equity Roll	$731,250
75% Bank Loan	$3,656,250

- ***Industry buyers only need 5% down if using SBA***

Description

Civil and structural engineering firm focused on infrastructure projects such as roadways, transportation, and bridges. Founded in 2010 and headquartered in Houston, Texas, they serve a broad geographic footprint, with the majority of work concentrated in Texas and a growing presence across the Southeast. The company has built a strong client base consisting of state Departments of Transportation (DOTs), local municipalities, large general contractors, and developers. A significant portion of revenue is derived from repeat clients. The company has achieved a 5-year upward growth trend, producing a 28% margin and annualizing $1,258,738 in 2026 cash flow, backed by $3,930,977 of WIP, $6,452,770 in backlog, and a $21,174,762 pipeline. The operations are supported by 50 full-time professionals, including 7 licensed Professional Engineers (PEs), ~14 Engineers-in-Training (EITs), and a skilled team of technical and administrative personnel. The seller has no billable hours and has been working hard over the last few years to mentor and hand off client relationships to key managers. Owner is planning for retirement due to age and has offered to carry 15% of the purchase price in addition to a transition period of 2-3 years to show a vested interest in the continued success of the business post close.

With a purchase price of **$4,875,000**, a solid operational foundation and established market presence, the business presents multiple avenues for growth under new ownership. Opportunities include expanding into additional geographic markets, increasing participation in federal and government-projects, further developing the firm's vertical engineering capabilities, and capitalizing on high-growth sectors such as data centers and large-scale infrastructure developments. The company's experienced team, scalable platform, and strong industry relationships position it well for continued expansion and long-term success.

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