

VERSATILE, HIGHLY REPUTABLE HVAC SERVICES

Profile # 0526

This well-established heating and cooling business offers a strategic buyer an opportunity to expand its presence in the growing El Paso County market through an established brand, experienced workforce, loyal customer base, and hundreds of 5-star online reviews. Residential service and installation revenue has pivoted to approximately 70% of revenue, providing a strong foundation of recurring service, replacement, and new installation demand. While the residential construction slowdown created headwinds in 2025, 2026 activity has rebounded toward 2024 levels and continues to trend upward, positioning the business to benefit from improving construction activity and continued population growth. For an industry buyer, the company provides an attractive platform to increase market share, leverage operational synergies, expand service offerings, and accelerate growth without the time and expense required to build a comparable local presence organically. The real estate is also available for purchase, and ownership will provide transition support to facilitate a successful transition (time/length negotiable).

Business Highlights

- Strong Brand Name
- Established Vendor Alliances
- Trained Staff Remaining
- Growth Opportunities
- Stable Earnings Base
- Diversified Customer Base

Purchase Price and Terms

*Business Price/Structure
To Be Suggested By Purchaser*

Real Estate

\$2,750,000

Corporate | History

- Established in 2014
- S Corp
- Owners are relocating

Location | Facilities

- Colorado Springs
- 5,000 sf (approximate)
- Lease or purchase

Customers

- Residential Homeowners
- Commercial Customers
- Contractors, Builders

Sales | Marketing

- Active Socials & Videos, Ads
- Word-of-Mouth
- Many Google Reviews

Products | Service

- HVAC Installation
- HVAC Repair/Service
- Heating, Cooling, Air Quality

Management | Staff

- 15 employees (includes owners)
- Fully Trained Technicians

FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	SDE (\$)
2023	5,168,436	424,283
2024	4,802,604	682,157
*2025	3,975,423	(71,990)
*Jan-July 2026	2,220,161	383,969
*based on Seller's Internal Accrual Financial Statements		

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$	265,000
Vehicles		270,000
Total	\$	535,000



All information has been provided by the Seller and is not warranted by The Rock Bridge Group.



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