

FOR SALE: Janitorial Business with Recurring Revenue

Nearly 100 repeat clients!

Financial Overview

List Price: **\$125,000**

Gross Sales

2025
\$324,434

Cash Flow

2025
\$41,248

Valuation: Cash Flow x Multiple = Valuation
 \$41,248 x 3 = \$123,744

Funding Example

Purchase Price: **\$125,000**

80% Buyer Down Payment	\$100,000
20% Seller Financing	\$25,000

Description

This is an opportunity to acquire a growing, service-based business with recurring revenue and established operations in Omaha. They currently service approximately 87 recurring residential clients on weekly, biweekly, and monthly schedules, supplemented by one-time cleans, move-in/move-out services, post-construction projects, and select small commercial accounts. With average monthly revenue of approximately \$29,000, the business demonstrates consistent demand and benefits from high customer retention, driven by quality service and an environmentally conscious offering. Operations are supported by an experienced and fully trained team of six employees, including two Operations Managers, two Lead Technicians, and two Cleaning Technicians. Day-to-day activities are largely handled by the Operations Manager. The business operates from a leased office/warehouse facility. The office supports daily operations, storage, and staff coordination. The current owner is seeking to exit due to pursuing a career opportunity in her trained profession but is committed to providing a 4-to-6-month transition to ensure continuity and success under new ownership. Additionally, the seller is also willing to carry 20% of the purchase Price as a show of good faith in the continued success of the business post close.

Significant growth opportunities exist within the exclusive Greater Omaha territory, including expansion into additional residential density, increased penetration of small commercial accounts, and proximity to a large military base offering recurring move-related cleaning needs. Organic referrals are increasing, further reducing reliance on paid marketing efforts. Priced at **\$125,000**, this represents a turnkey opportunity for a buyer to acquire a recession-resistant service business with established operations, recurring revenue, and clear avenues for growth.

Business Information

Services: Residential cleaning, move-in/move-out cleans, post-construction cleaning, and commercial facilities cleaning

Clients: ~87 recurring residential customers plus serves small commercial businesses. The average client is \$350/mo

Service Area: Exclusive Territory throughout the Omaha Metro which includes Bellevue, Papillion, La Vista, Gretna, and Council Bluffs

Personnel: 6 on staff including 2 Operations Managers, 2 Lead Techs, and 2 Cleaning Techs

Owner Role: Day to day operations are handled largely by the Operations Manager. He oversees operations and business performance

Seller Training Period: 4 to 6 months

Lease: Office/warehouse space used for operations, storage, staff meetings, laundry (washer/dryer), and dispatch. Only \$700/mo

Reason for Selling: Career transition into her trained profession

Location: Omaha NE

Growth Opportunities: Expand within Omaha metro; small commercial (daycares, senior living, businesses); military base (Offutt AFB); continued organic referral growth

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