

FOR SALE: Glass and Window Repair & Install

Niche in storm windows!

Financial Overview

List Price: \$245,000

Gross Sales

2025	2024
\$382,983	\$378,528

Cash Flow

2025
\$117,922

- **Profit Margin:** 31%
- **Very Low Multiple**

Business Information

Services: Window installation and repair, door restoration (interior and exterior), and weather stripping

Clients: 90% Homeowners and 10% Commercial

Location: Omaha NE with service from Council Bluffs to Lincoln

Lease: 1,200 sq ft shop with office space

Staff: 3 on staff – 2 FT Technicians who assists with the day-to-day operations, plus an office administrator

Seller Training Period: 6 months

Year Established: 2019

Owners Role: Owner is active in the operations

Growth Opportunities: Offer glass replacement on demand, subcontract the disciplines such as glazing, painting, and carpentry, and implement a marketing campaign as there is no active marketing in place

Reason for Selling: Career change

Funding Example

Purchase Price: \$245,000

85% Buyer Down Payment	\$208,250
15% Seller Financing	\$36,750

Description

This glass company specializes in the restoration, preservation, and enhancement of historic windows, with approximately 90% of its work serving residential homeowners. The business offers a comprehensive range of services, including storm window installation, primary and exterior window restoration, operational restorations, weatherstripping, and the installation of custom storm windows and doors. Known for its craftsmanship and specialized expertise, the company has established a strong reputation throughout the Omaha and Lincoln markets. The business consistently serves more than 30 clients annually, managing multiple projects simultaneously with an average project value of approximately \$8,000. Most services are performed on-site, while full-scale window restorations are completed in the company's leased workshop and office facility. Operations are streamlined and highly efficient, with the owner and a skilled window technician performing all work in-house. As the owner pursues a new career opportunity, he is seeking a qualified buyer to continue building upon the company's established reputation and growing demand. To ensure a seamless transition, the seller is willing to remain involved for up to six months following the sale and is offering a 15% seller carry.

Offered at **\$245,000**, representing a highly attractive valuation, this acquisition presents the opportunity for an entrepreneur, contractor, restoration company, or trades-based operator. Significant growth potential exists through the addition of window technicians, carpenters, or glass specialists, allowing the business to increase project capacity and reduce scheduling lead times. Further expansion opportunities include introducing complementary services such as glass replacement, screen repair, and maintenance programs, as well as implementing a more proactive marketing strategy.

- CONFIDENTIAL -

Last Revised: BV 7.9.2026

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.