

FOR SALE: Engineering Firm Specializing in Bridges & Transportation Infrastructure

Multiple locations with strong leadership: 7 PE's!

Financial Overview

List Price: **\$4,850,000**

Gross Sales

2026 Ann.	2026 TTM	2025	2024
\$5,252,568	\$4,773,497	\$4,310,007	\$4,211,643

Cash Flow

2026 Ann.	2026 TTM	2025
\$1,863,901	\$1,323,855	\$766,217

- **5-Year Upward Trend!**
- **Profit Margin:** 28%

Valuation: TTM Cash Flow x Multiple = Valuation
 \$1,323,855 x 3.7 = \$4,898,263

Business Information

Services: Civil and structural engineering firm focused on infrastructure projects such as roadways, transportation, and bridges

Clients: State DOTs, municipalities, prime general contractors, and developers

Location: Houston, TX

Service Area: Primarily Texas with secondary market in Georgia

Lease: Approximately 5,900 sq ft serving as a collaborative space for in-office production

Personnel: ~50 employees including 7 licensed Professional Engineers (PEs), 14 Engineers-in-Training (EITs), technical staff/technicians, and 5 administrative personnel

Owners Role: Owner guides his leadership team. Owner has no billable hours, and has been working hard over the last few years to mentor and hand off client relationships to key managers

Reason for Selling: Retirement planning

Seller Training Period: 2-3 years

Year Established: 2010

Growth Opportunities: Geographic expansion, scaling federal/government contract work, expanding vertical engineering services, and entering high-demand sectors like data centers and large infrastructure developments

Funding Example

Purchase Price: **\$4,850,000**

10% Buyer Down Payment	\$485,000
15% Seller Financing	\$727,500
75% Bank Loan	\$3,637,500

- **Industry buyers only need 5% down if using SBA**

Description

Civil and structural engineering firm focused on infrastructure projects such as roadways, transportation, and bridges. Founded in 2010 and headquartered in Houston, Texas, they serve a broad geographic footprint, with the majority of work concentrated in Texas and a growing presence across the Southeast. The operations are supported by 50 full-time professionals, including 7 licensed Professional Engineers (PEs), ~14 Engineers-in-Training (EITs), and a skilled team of technical and administrative personnel. The seller has no billable hours and has been working hard over the last few years to mentor and hand off client relationships to key managers. The company has built a strong client base consisting of state Departments of Transportation (DOTs), local municipalities, large general contractors, and developers. A significant portion of revenue is derived from repeat clients. They have experienced a 5-year upward trend, producing a 28% margin, and are annualizing \$1,863,901 in Cash Flow for 2026! Owner is planning for retirement due to age and has offered to carry 15% of the purchase price in addition to a transition period of 2-3 years to show a vested interest in the continued success of the business post close.

With a purchase price of **\$4,850,000**, a solid operational foundation and established market presence, the business presents multiple avenues for growth under new ownership. Opportunities include expanding into additional geographic markets, increasing participation in federal and government-projects, further developing the firm's vertical engineering capabilities, and capitalizing on high-growth sectors such as data centers and large-scale infrastructure developments. The company's experienced team, scalable platform, and strong industry relationships position it well for continued expansion and long-term success.

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