

# Auto Repair Business + Real Estate | Owner Only Works 3 Days/Week | No Auto Exp. Needed

ID# 5110-0024

## Asking Price

Business Price

**\$ 595,000**

Commercial Real Estate Price

**\$ 570,000**

Business & Real Estate Price

**\$ 1,165,000**

## Financials

Gross Sales 2025

-Tax Return-

**\$ 825,671**

Discretionary Earnings 2025

-Tax Return-

**\$ 241,922**

Gross Sales 2024

-Tax Return-

**\$ 825,186**

Discretionary Earnings 2024

-Tax Return-

**\$ 274,638**

## General Location

**Erie County, NY**

## Business Highlights

Asking Price: \$595,000 for the business.

Seller also owns the approximately 3,500-square-foot commercial property and strongly prefers to sell it with the business for an additional \$570,000. Combined purchase price for business and real estate is \$1,165,000.

This is the type of opportunity many buyers spend years searching for. No mechanic experience is required. The current owner works approximately three days per week and primarily focuses on management, sales, customer relationships, and oversight of operations. While he may occasionally assist with technical matters, the experienced ASE-certified technicians perform the vast majority of the repair work. The business is not dependent on the owner turning wrenches.

Serving the community since 2000, this respected auto repair business has earned a reputation for honest recommendations, fair pricing, and quality workmanship. Over the years, the company has built relationships with more than 10,000 customers and developed a loyal customer base that continues to generate repeat business and referrals.

The company operates from a well-maintained 5-bay facility, maintains approximately 20 to 30 fleet accounts, and serves a predominantly middle- to upper-middle-class customer base. The business has historically generated gross profit margins of approximately 70% and benefits from a stable workforce that is treated well and compensated above industry norms.

The seller also owns the real estate and strongly prefers to sell it together with the business. The approximately 3,500-square-foot property is located in an attractive area surrounded by established residential neighborhoods and offers buyers the opportunity to combine business ownership with commercial real estate ownership. Long-term location control, protection from future rent increases, and the potential for property appreciation make this an attractive combination.

As retirement has approached, growth initiatives have largely taken a back seat, creating substantial opportunity for a new owner. The business performs very little marketing despite having relationships with more than 10,000 customers. Additional opportunities exist through expanded capacity, increased fleet relationships, enhanced digital marketing, customer retention programs, and operational improvements.

Even more encouraging, 2026 results are currently outperforming 2025 and showing positive momentum.

This opportunity may be especially attractive to an entrepreneur, manager, sales professional, military veteran, or business owner seeking a recession-resistant business with an experienced team already in place.

Businesses with experienced technicians, loyal customers, strong community reputation, available real estate, and meaningful growth opportunities rarely come available. The seller spent 25 years building the foundation. The next owner has the opportunity to build the future.

## SBA Lender Pre-qualified

Buyer Down Payment:

**\$ 129,000\***

\*Working Capital of \$50,000 payable to borrower at loan closing.

Loan Term.....17 Years Fully Amortized

Rate.....P+2.75 % (9% present rate)

Monthly Loan Payment.....\$11,116

Small Business Administration financing is subject to the qualification of individual Buyers. This business has not directly been reviewed by the SBA.

OFFERED BY: **Jim Parker / Simon Harrison**

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Confidential details will be provided upon receipt of a signed confidentiality agreement and a completed Financial and Experience Profile.

Robinson Realty, a licensed New York real estate brokerage, is the exclusive listing agent for the property; The Auto Repair Boss serves as the primary point of contact for all buyer inquiries and coordinates communications in an administrative capacity on behalf of the parties.

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