

Auto Repair Business + Real Estate | Owner Only 3 Days/Week | No Auto Experience Needed

ID# 5110-0023

Asking Price

Business Price

\$ 595,000

Commercial Real Estate Price

\$ 570,000

Business & Real Estate Price

\$ 1,165,000

Financials

Gross Sales 2025
-Tax Return-

\$ 825,671

Discretionary Earnings 2025
-Tax Return-

\$ 241,922

Gross Sales 2024
-Tax Return-

\$ 825,186

Discretionary Earnings 2024
-Tax Return-

\$ 274,638

General Location

Erie County, NY

Business Highlights

Asking Price: \$1,165,000, including the business (\$595,000) and the approximately 3,500-square-foot commercial property (\$570,000). Seller desires to sell both together.

Rare opportunity to acquire both a respected auto repair business and the underlying real estate. After 25 successful years, the seller is preparing for retirement and looking for the right buyer to build upon the strong foundation he has created.

No mechanic experience is required. The current owner works approximately three days per week and primarily focuses on management, sales, customer relationships, and oversight of operations. While he may occasionally assist with technical matters, the experienced ASE-certified technicians perform the vast majority of the repair work. The business is not dependent on the owner turning wrenches.

Serving the community since 2000, this business has built relationships with more than 10,000 customers and earned a reputation for honest recommendations, fair pricing, and quality workmanship. The company operates from a well-maintained 5-bay facility, serves a loyal middle-to upper-middle-class customer base, and maintains approximately 20 to 30 fleet accounts.

The business has historically generated gross profit margins of approximately 70% and is supported by a stable team. Employees are compensated above industry norms and receive benefits, including a tool allowance, helping attract and retain quality technicians in a competitive labor market.

Unlike many business acquisitions that come with lease uncertainty, this opportunity includes ownership of the real estate. Located in an established area surrounded by residential neighborhoods, the property provides long-term location stability, protection from rising rents, and the opportunity to build wealth through commercial real estate ownership.

What excites us most is what has not yet been done. As retirement has approached, growth initiatives and marketing efforts have largely taken a back seat. The business currently performs very little marketing despite having relationships with more than 10,000 customers. Significant opportunities exist through expanded capacity, additional fleet work, modern digital marketing, customer retention campaigns, and operational enhancements.

Even more encouraging, 2026 results are currently outperforming 2025, suggesting positive momentum and renewed growth.

This opportunity may be ideal for an entrepreneur, manager, sales professional, military veteran, or business owner seeking a recession-resistant business with an experienced team, loyal customers, real estate ownership, and meaningful growth potential.

The seller has already built the reputation, customer base, team, systems, and facility. The next owner has the opportunity to bring fresh energy, modern marketing, and growth initiatives to an already established operation.

SBA Lender Pre-qualified

Buyer Down Payment: **\$ 129,000***

*Working Capital of \$50,000 payable to borrower at loan closing.

Loan Term.....17 Years Fully Amortized
Rate.....P+2.75 % (9% present rate)
Monthly Loan Payment.....\$11,116

Small Business Administration financing is subject to the qualification of individual Buyers. This business has not directly been reviewed by the SBA.

OFFERED BY: **Jim Parker / Simon Harrison**

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Confidential details will be provided upon receipt of a signed confidentiality agreement and a completed Financial and Experience Profile.

Robinson Realty, a licensed New York real estate brokerage, is the exclusive listing agent for the property; The Auto Repair Boss serves as the primary point of contact for all buyer inquiries and coordinates communications in an administrative capacity on behalf of the parties.

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