

Established Auto Repair Business, Real Estate Included, Owner Primarily Manages Operations

ID# 5110-0023

Financials

Gross Sales 2025
-Tax Return-

\$ 825,671

Discretionary Earnings 2025
-Tax Return-

\$ 241,922

Gross Sales 2024
-Tax Return-

\$ 825,186

Discretionary Earnings 2024
-Tax Return-

\$ 274,638

Asking Price

\$ 1,165,000

General Location

Erie County, NY

Business Highlights

Highly profitable independent auto repair business with over 30 years of operating history and a long-standing reputation for honest service, fast turnaround times, and strong customer relationships. The owner primarily focuses on overseeing operations and customer service rather than performing mechanical work, while experienced ASE-certified technicians handle the day-to-day repair operations.

The business has built a large, loyal repeat customer base, strong word of mouth referrals, and consistent recurring revenue. Approximately 50 to 60 vehicles are serviced weekly, with new customers continuing to come in through excellent online reviews and local reputation.

The company operates from a fully equipped 5-bay facility featuring five lifts, including a heavy-duty truck lift that creates additional revenue opportunities beyond standard passenger vehicle work. Services include diagnostics, brakes, tires, exhaust, inspections, suspension, electrical, heating and AC, and fleet maintenance. Multiple fleet accounts are already established.

The business benefits from limited local competition, high barriers to entry, experienced staff, and minimal current marketing efforts, creating significant upside through expanded digital marketing, social media, additional fleet relationships, and expanded service offerings.

Strong cash flow, operational stability, and growth potential make this a rare opportunity in a recession-resistant industry.

Confidential sale. NDA required.

SBA Lender Pre-qualified

Buyer Down Payment: **\$ 129,000***

*Working Capital of \$50,000 payable to borrower at loan closing.

Loan Term.....17 Years Fully Amortized
Rate.....P+2.75 % (9% present rate)
Monthly Loan Payment.....\$11,116

Small Business Administration financing is subject to the qualification of individual Buyers. This business has not directly been reviewed by the SBA.

OFFERED BY: **Jim Parker / Simon Harrison**

Licensed Florida Real Estate Broker/ Agent
For more information please contact:

Simon@bossgi.com
407-989-6893

The Auto Repair Boss

TheAutoRepairBoss.com
724 West Montrose St.
Suite A-10
Clermont, FL 34711



Confidential details will be provided upon receipt of a signed confidentiality agreement and a completed Financial and Experience Profile.

Robinson Realty, a licensed New York real estate brokerage, is the exclusive listing agent for the property; The Auto Repair Boss serves as the primary point of contact for all buyer inquiries and coordinates communications in an administrative capacity on behalf of the parties.

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