

FOR SALE: Electric Firm with Niche in Fire Protection Systems

MEP Integration with 5 Engineers!

Financial Overview

List Price: \$1,785,000

Gross Sales

2025
\$2,520,761

Cash Flow

2025
\$717,956

- **Profit Margin:** 28%

Business Information

Year Established: 2006

Services: Engineering firm with focus in mechanical, electrical, and plumbing (MEP), with a niche in fire protection systems. Fire protection and alarm system design is a core competency

Clients: 70% Repeat in the educational, institutional, infrastructure, and airport space

Service Area: Projects have historically been in and around the NY Tri-State

Staff: 7 employees which includes 5 Engineers and 2 non-technical staff which are bookkeeping & office/admin support

Lease: Occupying a 3,800 sq ft office in New York City – this space is used for team collaboration, design work, and client meetings

Location: New York, NY

Owner Role: Is active in the operations providing strategic direction, client communication, and general oversight

Reason for Selling: Retirement / Age

Seller Training Period: 1-2 years depending on the buyer's preference

Growth Opportunities: Expanding service to clients in the energy & renovation sectors and implement a marketing plan

Funding Example

Purchase Price: \$1,785,000

10% Buyer Down Payment	\$178,500
20% Seller Financing	\$357,000
70% Bank Loan	\$1,249,500

Description

This engineering firm, established in 2006, specializes in mechanical, electrical, and plumbing (MEP) services, with a core competency in fire protection and alarm system design. The company benefits from a strong repeat client base of 70% which includes clients in the educational, institutional, infrastructure, and airport sectors. Operations are supported by a team of 7 employees, including 5 engineers along with 2 non-technical staff handling bookkeeping and administrative functions. The business operates out of a 3,800 square foot office in New York City, which supports collaborative design work and client engagement. The owner remains actively involved in strategic oversight, client communication, and day-to-day operations. The seller is seeking retirement and is willing to provide a transition period of 1 to 2 years, depending on buyer preference, to ensure continuity and sustained client relationships.

Priced at **\$1,785,000**, the business offers clear avenues for growth under new ownership. Key opportunities include expansion into the energy and renovation sectors, as well as the implementation of marketing and business development initiatives. With additional resources or dedicated support in these areas, the company is well-positioned to deepen client relationships, increase project volume, and further capitalize on its strong market reputation.