

FOR SALE: Interior Design & Layout and Purchasing Agents

Décor & Furnishing Procurement in Boston!

Financial Overview

List Price: \$515,000

Gross Sales

2024
\$1,492,295

Cash Flow

3-Year Avg.
\$166,150

Funding Example

Purchase Price: \$515,000

70% Buyer & Bank	\$360,500
15% Seller Financing	\$77,250
15% Equity Roll or Earn Out	\$77,250

Description

With more than three decades of experience, this established interior design and procurement firm has built a reputation for delivering high-end, turnkey interiors to a loyal base of commercial clients. Its portfolio features globally recognized brands such as Hilton Hotels, Marriott International / Starwood Hotels, Hyatt Hotels Corporation, TAJ Hotels, as well as projects for Kingdom of Saudi Arabia. The firm has successfully completed over 220 projects spanning condominium high-rises, hotels, and restaurants, demonstrating both scale and consistency. Operations are streamlined with a lean, experienced team that includes a Project Director and a Purchasing Agent/Bookkeeper. The current owner is not involved in day-to-day billable work, instead focusing on high-level strategy and internal leadership, while maintaining a limited in-office presence (three days per week). To support a seamless transition, the owner is committed to remaining involved for 2–3 years and is further aligning interests by offering to carry 30% of the purchase price.

Priced at **\$515,000**, this business is primed for a new owner to step in and reap the benefits of this established firm. There is an opportunity for growth in the business development of this organization as most of their clients are repeat/existing base.

Business Information

Services: Interior design & layout and purchasing agents

Clients: Commercial with a focus on condos and hotels

Client Examples: Hilton Hotels, Marriott International/Starwood Hotels, Hyatt Hotels Corporation, TAJ Hotels, and The Kingdom of Saudi Arabia

Location: Boston, MA

Service Area: Upper East Coast with some International clients

Owner Role: 3.5 days, oversight only, no billable hours

Personnel: Project Director and Purchasing Agent/Bookkeeper

Seller Training Period: Owner would stay for a period of 2-3 years

Reason for Selling: Recently married

Year Established: Over 30 years.

Office Space: Open design for work with private conference rooms in the beautiful back bay.

Growth Opportunities: Increase marketing – No Advertising or business development is being done. All clients are existing repeat customers

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