

FOR SALE: B2B Office Layout and Furnishings with Installation Services

Stable client base of 70% repeat supported by an experienced team!

Financial Overview

List Price:	\$1,050,000
Gross Sales	
2025	
\$2,352,901	
Cash Flow	
2025	
\$288,372	

Funding Example

Purchase Price:	\$1,050,000
10% Buyer Down Payment	\$105,000
10% Seller Financing	\$105,000
80% Bank Loan	\$840,000

Valuation: 2025 Cash Flow x Multiple = Valuation
 \$288,372 x 3.65 = \$1,052,557

Assets Included in Purchase:

Vehicles: 4 Box Trucks (16 Feet) and a Passenger Van
Equipment: Moving equipment, hand tools for installation, and design software

Business Information

Services: Workplace furnishing solutions, including design, space planning, furniture procurement, and installation. No painting, lighting, or curtains.

Clients: Institutional client base consisting of corporations, healthcare providers, universities, and office spaces with approximately 70% repeat clients and 30% new

Year Established: 2009

Personnel: 19 FT on staff: 15 in the warehouse including Director of Operations, a Warehouseman, Office Administrator, and Installers; 4 in the showroom including 3 in Sales/Design and an Office Administrator

Location: Omaha, NE

Service Area: Majority of service throughout the Omaha metro with some multi-state clients

Owner Role: Active in the operation on team oversight. Has a VP/Director that runs most of the day to day

Lease: Spacious showroom and warehouse for client meetings, design efforts, and storage of furniture

Reason for Selling: Retirement planning

Seller Training Period: 1 year

Growth Opportunities: Expanding relationships with architects and design firms, implement a marketing plan, and expand geographically

Description

Presenting a well-established, vertically integrated commercial furniture procurement and installation business. The Company primarily serves the Omaha metropolitan area with both regional and multi-state clients. The client base includes local institutions and larger organizations with broader geographic footprints, healthcare systems, universities, and government entities. Approximately 70% of revenue is derived from repeat clients, while new opportunities are generated through inbound inquiries and requests for proposals. The business is supported by an experienced team of 19 employees which includes a Director of Operations, a Warehouseman, 3 in Sales/Design, 2 Office Administrators, and Installers. They operate from a leased facility that supports both office and warehouse functions including a collaborative design space, offices, and material storage. The seller is active in the operations on team oversight and has a VP/Director that runs most of the day to day. Seller is planning for retirement and has offered to stay with the business for 1 year to successfully transition the new owner into their role. Additionally, the seller has offered to carry 10% of the purchase price to show a vested interest in the continued success of the business post close.

Priced at **\$1,050,000**, this opportunity is well-suited for a strategic or financial buyer seeking a scalable, service-based platform with strong market positioning. Growth opportunities include expanded engagement with architectural and design communities, increased design capacity, and implementing a marketing plan.

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