

FOR SALE: Structural & Civil Engineering Firm with Multiple Locations

Specializes in Bridges, Transportation, and Roadways!

Financial Overview

List Price: **\$4,825,000**

Gross Sales

2026 TTM	2025	2024
\$4,773,497	\$4,310,007	\$4,211,643

Cash Flow

2026 TTM	2025
\$1,323,855	\$710,552

- **5-Year Upward Trend!**
- **Profit Margin: 28%**
- **Projecting \$5,500,000 in 2026!**

Valuation: TTM Cash Flow x Multiple = Valuation
 \$1,323,855 x 3.65 = \$4,832,070

Business Information

Services: Structural and civil engineering firm specializing in transportation projects such as bridge design and vertical structural design

Clients: State DOTs, municipalities, large general contractors, and developers

Service Area: Primarily Texas with secondary market in Georgia

Personnel: ~50 employees including 7 licensed Professional Engineers (PEs), 14 Engineers-in-Training (EITs), technical staff/technicians, and 5 administrative personnel

Lease: Approximately 5,900 sq ft serving as a collaborative space for in-office production

Reason for Selling: Retirement planning

Owners Role: Owner guides his leadership team. Owner has no billable hours, and has been working hard over the last few years to mentor and hand off client relationships to key managers

Seller Training Period: 2-3 years

Location: Houston, TX

Year Established: 2010

Growth Opportunities: Geographic expansion, scaling federal/government contract work, expanding vertical engineering services, and entering high-demand sectors like data centers and large infrastructure developments

Funding Example

Purchase Price: **\$4,825,000**

10% Buyer Down Payment	\$482,500
20% Seller Financing or Equity Roll	\$965,000
70% Bank Loan	\$3,377,500

- **Industry buyers only need 5% down if using SBA**

Description

Specializing in bridge design, transportation engineering, construction engineering support, and vertical structural design, serving public infrastructure and private sector projects across multiple markets. The company has built a strong client base consisting of state Departments of Transportation (DOTs), local municipalities, large general contractors, and developers. A significant portion of revenue is derived from repeat clients and long-standing relationships, reflecting the firm's consistent performance and technical expertise across complex projects. Founded in 2010 and headquartered in Houston, Texas, they serve a broad geographic footprint, with the majority of work concentrated in Texas and a growing presence across the Southeast and Mid-Atlantic regions, including Georgia, Virginia, and Maryland. The business operates out of a leased office space which is approximately 5,900 sq ft and serves as the central hub for production. The operations are supported by 50 full-time professionals, including 7 licensed Professional Engineers (PEs), ~14 Engineers-in-Training (EITs), and a skilled team of technical and administrative personnel. The seller has no billable hours, and has been working hard over the last few years to mentor and hand off client relationships to key managers. They are planning for retirement and have offered to carry 20% of the purchase price in addition to a transition period of 2-3 years to show a vested interest in the continued success of the business post close.

With a purchase price of **\$4,825,000**, a solid operational foundation and established market presence, the business presents multiple avenues for growth under new ownership. Opportunities include expanding into additional geographic markets, increasing participation in federal and government-projects, further developing the firm's vertical engineering capabilities, and capitalizing on high-growth sectors such as data centers and large-scale infrastructure developments. The company's experienced team, scalable platform, and strong industry relationships position it well for continued expansion and long-term success.

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