

FOR SALE: Structural Engineering Firm Specializing in Bridges and Transportation

Established 16 years with growing market presence!

Financial Overview

List Price: **\$4,800,000**

Gross Sales

2025	2024	2023
\$4,637,600	\$4,211,643	\$3,477,662

Cash Flow

2025
\$1,067,916

- **Profit Margin:** 23%
- **Projecting \$5,500,000 in 2026!**

Valuation: Cash Flow x Multiple = Valuation
 \$1,067,916 x 4.5 = \$4,805,622

Business Information

Year Established: 2010

Location: Houston, TX

Service Area: Primarily Texas with secondary markets including Georgia, Virginia, Maryland, Florida, and the Carolinas

Services: Structural and civil engineering firm specializing in transportation projects such as bridge design and vertical structural design

Clients: State DOTs, local municipalities, large general contractors, and real estate developers

Lease: Approximately 5,900 sq ft serving as a collaborative space for in-office production

Reason for Selling: Retirement planning

Personnel: ~50 employees including 7 licensed Professional Engineers (PEs), 14 Engineers-in-Training (EITs), technical staff/technicians, and 5 administrative personnel

Seller Training Period: 1-3 years

Growth Opportunities: Geographic expansion, scaling federal/government contract work, expanding vertical engineering services, and entering high-demand sectors like data centers and large infrastructure developments

Owners Role: Owner is involved in daily operations where he oversees high-end technical support and project delivery functions

Funding Example

Purchase Price: **\$4,800,000**

10% Buyer Down Payment	\$480,000
15% Seller Financing or Equity Roll	\$720,000
75% Bank Loan	\$3,600,000

Description

Founded in 2010 and headquartered in Houston, Texas, this structural engineering firm serves a broad geographic footprint, with the majority of work concentrated in Texas and a growing presence across the Southeast and Mid-Atlantic regions, including Georgia, Virginia, and Maryland. Specializing in bridge design, transportation engineering, construction engineering support, and vertical structural design, serving public infrastructure and private sector projects across multiple markets. The firm employs approximately 50 full-time professionals, including 7 licensed Professional Engineers (PEs), ~14 Engineers-in-Training (EITs), and a skilled team of technical and administrative personnel. The company has built a strong client base consisting of state Departments of Transportation (DOTs), local municipalities, large general contractors, and developers. A significant portion of revenue is derived from repeat clients and long-standing relationships, reflecting the firm's consistent performance and technical expertise across complex infrastructure and structural projects. The owner remains involved in the business, overseeing operations while providing high-level technical and project delivery oversight. They are showing a 4-year upward growth in revenue and 2026 is projected to be \$5.5 Million in sales! The seller has offered to carry 15% of the purchase price in addition to a transition period of 1-3 years to show a vested interest in the continued success of the business post close.

With a purchase price of **\$4,800,000**, a solid operational foundation and established market presence, the business presents multiple avenues for growth under new ownership. Opportunities include expanding into additional geographic markets, increasing participation in federal and government-projects, further developing the firm's vertical engineering capabilities, and capitalizing on high-growth sectors such as data centers and large-scale infrastructure developments. The company's experienced team, scalable platform, and strong industry relationships position it well for continued expansion and long-term success.

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