

BUSINESS BROKERS OF SAN ANTONIO

Offering#:	S514	Asking Price:	Negotiable
Location:	United States	Revenues (3 yr avg):	\$1,194,000
Industry:	Professional Services	Adjusted EBITDA (3 yr avg):	\$360,000

Acquisition Highlights:

- * Long time Established Customers
- * Low overhead – Home Based Business
- * Multiple Opportunities for Growth
- * Owner works part time in the business
- * Over 25 years in business
- * Reason for Sale: Owner Retirement

Description: ESTABLISHED ASSOCIATION MANAGEMENT COMPANY (AMC)

This company provides professional management services to professional organizations and non-profits. The business could easily be expanded with a full-time working owner and especially one that is familiar with association management. Currently the owner works part time averaging 10 hours a week in the business primarily managing a few accounts. There are several other account managers in place and have been with the company for a long time. The clients have been in place for many years providing a stable base.

The company provides not only member facing responsibilities such as: membership renewal and communication, attend Board of Director Meetings, event planning and management for conferences, handles social media, websites, and public relations. In addition, the company provides all back-office services for the respective associations such as: bookkeeping, annual dues billing/follow up/accounts receivable, budgeting, annual financial reports, association HQ elections, and design/production of communications.

The owner is selling for retirement reasons but is willing to provide a reasonable training and transition to the new owner depending on the level of related industry experience. A buyer with professional services experience is preferred but not mandatory. Included with the sale is a meaningful non-compete and non-solicitation agreement. There is no longer an office and everyone operates virtually so could be relocated.

This is structured as an asset sale and is neither an offer nor a solicitation to sell securities. Call Doug Scheiding at 210-348-8989 or email at doug@bbofsa.com for more information.

Financial History:

	2022	2023	2024	Jan-June 25
Revenue	\$1,223,000	\$1,290,000	\$1,069,000	\$588,000
Adjusted EBITDA	\$339,000	\$414,000	\$323,000	\$213,000

For Further Information Contact:

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