

FOR SALE: Industrial Painting Business Focused 100% on Infrastructure

Municipal clients with niche in bridge and tunnel painting!

Financial Overview

List Price: \$17,250,000

Gross Sales

2025	2024	2023
\$30,191,201	\$28,354,707	\$18,728,201

Cash Flow

2025	2024	2023
\$5,091,728	\$3,514,596	\$2,930,932

Assets Included in Purchase: \$2,813,672

Equipment: \$1,105,607 – Scaffolding, Mobile Tool Shed, and Rigging

- There is 1 million Square Foot of Safespan platform hardware that is included in the purchase. It is valued at \$1/SF equivalent to about \$1 million.

Vehicles: \$623,065 – Trucks and Trailers

Working Capital: \$1,085,000

Business Information

Services: Industrial painting and site preparation for bridges, tunnels, subway stations, and water treatment plants

Service Breakdown: 70% industrial painting and 30% installation of safety shield platforming

Clients: General contractors that have been awarded contracts for infrastructure & municipal projects. 80% or more of clients are repeat and 20% are new

Personnel: 64 FT including 14 in Leadership & Administration; 2 Estimators, 3 Project Managers, 5 Foreman, 2 Office Administrators, 2 in Accounting, and 50 Painters/ Laborers

Location: NYC with service in NY(90%), NJ, PA, DE, OH, and MI

Facility: Main office: 2,000 sq. ft.: 5 Offices, conference room; NY Warehouse: 5,000 sq. ft.: Storage, office

Year Established: 20+ years

Reason for Selling: Retirement planning

Seller Training Period: 1-2 years

Owners Role: Only 15-20 hours/wk – Financial oversight, and business management. Lives out of state

Growth Opportunities: Privately owned buildings for outdoor painting

Funding Example

Purchase Price: \$17,250,000

10% Seller Financing	\$1,725,000
10% Equity Roll	\$1,725,000
80% Cash at Close	\$13,800,000

Description

This industrial painting company completes approximately 40 municipal and infrastructure projects annually, including bridges, tunnels, subway stations, and water treatment facilities. The company is supported by an experienced management team of 14 and 50+ laborers. This staff allows the owner to live out of state and spends only 10-15 hours per week on financial oversight and business management. The corporate location is a 2,000 sq ft office out of state where the team handles all administration, bidding, and billing functions. There is a 5,000 sq ft warehouse in NYC where the foreman and field labor report and where the equipment is stored. Their client base consists of general contractors that have been awarded contracts for infrastructure & municipal projects; 80% or more of clients are repeat and 20% are new. Services are weighted toward industrial painting (70%) with additional safety shield and platform installations (30%). Operations span multiple states, with approximately 90% of revenue generated in New York. The offering includes \$1.085 million in working capital, plus vehicles and equipment valued at approximately \$1.7 million.

Priced at **\$17,250,000**, this opportunity represents a turnkey operation with established systems, a loyal client base, and a reputation for quality and reliability in industrial painting and access solutions. The owner has offered to carry 10% of the purchase, roll an additional 10% of equity, and has committed to supporting a smooth transition, offering a period of one to two years.

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