

FOR SALE: Commercial Demolition focused on Interiors with Repeat Clients

B2B Demo Company with Long Term Clients!

Financial Overview

List Price: **\$3,525,000**

Gross Sales

2025	2024	2023	2022
\$2,957,133	\$3,240,576	\$2,741,910	\$2,352,087

Cash Flow

3-Year Avg.
\$642,941

- **Profit Margin:** 27%

Assets

Vehicles & Trailers: \$345,155

Equipment: \$165,627

AR: \$630,964

Low CapEx for this industry

**amounts may vary, assets may be depreciated, replacement cost, or fair market value*

Business Information

Services: Demolition including the removal of flooring, ceilings, & drywall. Dust protection, concrete cutting and removal, and dumpster rental. They do not perform total demolition of buildings

Clients: General contractors, and business owners. 40-45% Airport, ~30% Commercial, ~20% Municipalities: Schools Districts, ~1% Homeowners

Location: Denver, CO

Staff: Sr. Estimator, Jr. Estimator, Safety Coordinator, Head Foreman, 4 Foreman, Dumpster driver, and additional field labor

Lease: Spacious 12,000 sq ft warehouse/ office space with equipment storage and 3 offices

Reason for Selling: Likely moving out of state

Owner Role: Active in the daily operations providing general oversight to the team, financial review, and high-level project management

Seller Training Period: 1 year

Growth Opportunities: Geographical expansion, hiring additional labor, implementing a marketing campaign

Year Established: 2009

This business carries WBE designations

Funding Example

Purchase Price: **\$3,525,000**

10% Buyer Down Payment	\$352,500
20% Seller Financing	\$705,000
70% Bank Loan	\$2,467,500

Description

The company specializes exclusively in demolition and debris removal with no renovation or build-back work. Core services include complete interior demolitions down to the studs, concrete demolition (including vault walls and slab-on-grade removal), and select exterior work such as asphalt or parking lot removal. They do not perform total demolition of buildings or structures. Operating in the Denver metro, the company's diverse client base includes commercial contractors (30%), city and county entities (20%)—notably Denver Public Schools, and airport-related projects, with only a small portion of work (less than 1%) coming from homeowners. The team includes a senior estimator, estimator, safety coordinator, head foreman, four additional foremen, a dumpster driver, and a skilled labor crew, ensuring the business runs smoothly with experienced personnel in place. Included in the purchase price are over \$345,000 in vehicles and trailers, over \$160,000 in equipment, and \$630,000 in accounts receivable. Additionally, this opportunity comes with over \$850,000 in Backlog, nearly \$800,000 in Pipeline contracts, and over \$150,000 in WIP. Operations are based out of a 12,000 sq. ft. facility combining office and warehouse space for equipment storage, materials, and staff amenities. The owner remains actively involved in high-level project management, scheduling, and contract oversight. The seller is willing to remain for up to one year to support a successful transition. As an additional show of confidence in the ongoing success of the company, the seller is also offering to carry 20% of the purchase price.