

FOR SALE: Layout, Décor & Furnishing Procurement, and Interior Design

Owner is only 3.5 days a week and will stay 2-3 years!

Financial Overview

List Price: \$625,000

Gross Sales

2024
\$1,492,295

Cash Flow

3-Year Avg.
\$166,150

Funding Example

Purchase Price: \$625,000

70% Buyer & Bank	\$437,500
15% Seller Financing	\$93,750
15% Equity Roll	\$93,750

Business Information

Services: Interior design & layout and purchasing agents

Clients: Commercial with a focus on condos and hotels

Client Examples: Hilton Hotels, Marriott International/Starwood Hotels, Hyatt Hotels Corporation, TAJ Hotels, and The Kingdom of Saudi Arabia

Location: Boston, MA

Service Area: Upper East Coast with some International clients

Owner Role: 3.5 days, oversight only, no billable hours

Personnel: Project Director and Purchasing Agent/Bookkeeper

Seller Training Period: Owner would stay for a period of 2-3 years

Reason for Selling: Recently married

Year Established: Over 30 years.

Office Space: Open design for work with private conference rooms in the beautiful back bay.

Growth Opportunities: Increase marketing – No Advertising or business development is being done. All clients are existing repeat customers

Description

This multi-faceted group of designers and purchasing agents have specialized in providing beautiful interiors for over 30 years to their portfolio of repeat commercial clients. This design firm has an impressive client portfolio that includes renowned names like, Hilton Hotels, Marriott International/Starwood Hotels, Hyatt Hotels Corporation, TAJ Hotels, The Kingdom of Saudi Arabia, and has completed more than 220 condo high-rises, hotels & restaurants. The team consists of a Project Director and a Purchasing Agent/Bookkeeper. The owner does not do any billable work but oversees strategy and interfaces with key employees, he has limited client interaction as he is only in the office three days per week. The owner is willing to stay on for 2-3 years to help ease the transition and is offering to carry 30% of the purchase price with Benchmarks plus roll equity to show good faith in the future success of this firm.

Priced at **\$625,000**, this business is primed for a new owner to step in and reap the benefits of this established firm. There is an opportunity for growth in the business development of this organization as most of their clients are repeat/existing base.

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Last Revised BV 12.18.2025

The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Advisors, LLC. The Firm does not sell real estate. The Firm solely advises on exit strategy.