

FOR SALE: Professional Land Surveying in Austin: No SBA Needed

Land Surveying Services for Engineering Firms and Developers!

Financial Overview

List Price: **\$1,325,000**

Gross Sales

| 2024 |
|-------------|
| \$1,960,697 |

Cash Flow

| 2024 | 2023 | 2022 | 2021 |
|-----------|-----------|-----------|-----------|
| \$304,047 | \$851,829 | \$346,397 | \$160,049 |

Valuation: 4-Year Avg Cash Flow x Multiple = Valuation
 \$415,580 x 3.2 = \$1,329,856

Assets Included in Purchase: ~\$1,148,694

7 Vehicles: ~\$202,000

Equipment: \$831,000

- Less than 2 years ago over \$650,000 of new equipment and technology was added, including: High-end Drone with software, State of the Art robots and terrestrial scanners

Working Capital (Draft): \$115,694

- AR:** \$361,261
- AP:** \$245,567

Business Information

Services: All types of professional land surveying: Mapping, Design, Construction Surveying, LiDAR & Quality Control, and Title Surveys

Clients: Engineering firms, land developers, and municipalities

Personnel: 16 including 1 Principal Engineer, 2 General Managers, an Office Manager, Senior Technical designer, field technicians, and 2 Drone Operators

Location and Service Area: Austin, TX, and the surrounding counties

Reason for Selling: Intention of purchase

Seller Training Period: 3 to 6 months

Owner Responsibilities: Passive ownership spending less than 10 hours a week. General oversight of the team and some administrative tasks. Owner does not perform, draft, or participate in the surveys – owner is not an engineer

Lease: 3,100 sq ft office space

Year Established: 1994

Growth Opportunities: Use of drones and GIS and add hydrographic surveying

Funding Example

Purchase Price: **\$1,325,000**

| | |
|-------------------------------|-----------|
| 15% Buyer Down Payment | \$198,750 |
| 10% Seller Financing | \$132,500 |
| 75% Absorb Loan | \$993,750 |

***No SBA Needed**

Description

This firm specializes in several key areas of surveying: Boundary, Design, and Construction Surveying, LiDAR Services for high-resolution mapping and analysis, and Quality Control Services to ensure the accuracy and reliability of survey data and title surveys. Their client base consists of engineering firms, land developers, and municipalities. For three decades this business has provided services throughout Central Texas, focusing on Austin and the surrounding counties. The team consists of 16 employees, which includes: 1 Principal Engineer, 2 General Managers, an Office Manager, a Senior Technical Designer, and various technicians who carry out fieldwork, data collection, and drone piloting. Less than 2 years ago, over \$650,000 of new equipment and technology was added, including: High-end Drone with software, State of the Art robots and terrestrial scanners. Additionally, the business comes with over \$200,000 of vehicles and working capital of \$115,000. The company operates from a nice office space of 3,100 square feet. The owner's responsibilities are passive and include oversight of the team and completing administrative tasks, roughly 10 hours per week.

Priced at **\$1,325,000**, which is based on a 4-year cash flow average of \$415,580 with a multiple of 3.2. There are several avenues for growth identified within this business – these areas include the incorporation of drone technology and Geographic Information Systems (GIS) as they can enhance surveying capabilities and efficiency. Expanding into hydrographic surveying could open new markets related to water bodies.

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Last Revised: BV 12.8.2025