

Yachts, Europe and Profits: Dream Event Planning Business for Sale

BBF # 4110-00529

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Revenue

Gross Sales 2025
(TTM)

\$ 2,046,809

Discretionary Earnings 2025
(TTM)

\$ 810,019

Gross Sales 2024

\$ 2,661,123

Discretionary Earnings 2024

\$ 1,286,633

Asking Price

Business Price

\$ 3,250,000

General Location

Miami Dade County, FL

Business Highlights

Imagine running a high-end event planning and catering business that takes you from luxury yachts in Miami to elegant gatherings in France and Germany. This is more than just a business, it's a lifestyle opportunity for someone who loves travel, creativity, and connection.

With over 20 years of proven success, this business delivers unforgettable events that blend gourmet food, wellness, and top-tier design for corporate clients, trade shows, and high-end private occasions. It's not just profitable, it's exciting, rewarding, and fun to operate.

The 2024–2025 revenue and DE variance is primarily due to two major events that only occur every two and three years, respectively, making 2025 a normal off-cycle year and the company's multi-year financial performance steady and consistent overall.

Why Buyers Love This Business:

- ° Travel + Work Flexibility: Spend time in Europe (France, Germany, more!) and the U.S., blending work with leisure. Most of the business can be run remotely when events aren't happening.
- ° Amazing Events, Great Clients: Host memorable culinary experiences on yachts, in private villas, or at international trade shows. You'll serve over 100 clients a year, many of them repeat, who trust the brand and team to deliver magic.
- ° Remote-Friendly & Easy to Operate: Strong systems are in place, including CRM software, an in-house chef, event managers, and support staff. The business runs smoothly with minimal oversight.
- ° Profitable with Growth Potential: Excellent books and records, minimal add-backs, and consistent year-over-year growth. And here's the kicker, there's no marketing being done right now. A buyer with a marketing or digital background could unlock major upside.
- ° Fun, Creative & Rewarding Work: From wellness retreats to trade show cocktail receptions, no two days are the same, but none are overwhelming. The team handles most of the logistics so you can focus on the big picture (and enjoy the ride).

The Seller's Commitment: The current owner is ready to relocate to Europe full-time but wants to ensure your success. They are willing to stay on for a transition period and train you to hit the ground running. With the brand standing strong on its own, and a team already handling most operations, you're not buying a job, you're buying freedom.

SBA Lender Pre-qualified

Buyer Down Payment for Business Loan: **\$ 366,300***

Loan Term.....120 Months Fully Amortized
Rate.....P+2.75% Max, Variable (10.00% present rate)
Monthly Loan Payment.....\$41,746

***\$175,000 in Working Capital included with SBA Loan.**

Small Business Administration financing is subject to the qualification of individual Buyers. This business has not directly been reviewed by the SBA.

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