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ID#: CBI051-C

FOR SALE: Commercial Demolition focused on Interiors with Repeat Clients

B2B Demo Company with Long Term Clients!

Financial Overview

List Price: **$3,700,000**

Gross Sales

2025 Ann	2024	2023
$3,257,158	$3,240,576	$2,741,910

Cash Flow

2024	2023	2022
$849,088	$690,915	$489,545

- **Profit Margin**: 26%

Assets

Vehicles & Trailers: $345,155

Equipment: $165,627

AR: $816,269

Low Asset & CapEx for this industry

**amounts may vary, assets may be depreciated, replacement cost, or fair market value*

Business Information

Services: Demolition including floor, ceiling, & drywall removal. Dust protection, concrete cutting and removal, and dumpster rental. No total demolition of buildings

Clients: General contractors, and business owners. 40-45% Airport, ~30% Commercial, ~20% Municipalities: Schools Districts, ~1% Homeowners

Location: Denver, CO

Staff: Sr. Estimator, Jr. Estimator, Safety Coordinator, Head Foreman, 4 Foreman, Dumpster driver, and additional field labor

Lease: Spacious 12,000 sq ft warehouse/ office space with equipment storage and 3 offices

Reason for Selling: Moving

Owner Role: Active in the daily operations providing general oversight to the team, financial review, and high level project management

Seller Training Period: 1 year

Growth Opportunities: Geographical expansion, hiring additional labor, implementing a marketing campaign

Year Established: 2009

This business carries WBE designations

Funding Example

Purchase Price: **$3,700,000**

10% Buyer Down Payment	$370,000
10% Seller Financing	$370,000
80% Bank Loan	$2,960,000

Description

This well-established demolition company has built a strong reputation in the Denver metro area for delivering safe, and professional demolition services. The company specializes exclusively in demolition and debris removal—no renovation or build-back work—making operations clean, focused, and highly efficient. Core services include complete interior and structural demolitions down to the studs, concrete demolition (including vault walls and slab-on-grade removal), and select exterior work such as sidewalks and asphalt removal. In addition, the business operates a profitable dumpster rental division, providing steady recurring revenue and strong local brand visibility. The company's diverse client base includes commercial contractors (30%), city and county entities (20%)—notably Denver Public Schools, and airport-related projects, with only a small portion of work (less than 1%) coming from homeowners. The team includes a senior estimator, estimator, safety coordinator, head foreman, four additional foremen, a dumpster driver, and a skilled labor crew, ensuring the business runs smoothly with experienced personnel in place. Operations are based out of a 12,000 sq. ft. facility combining office and warehouse space for equipment storage, materials, and staff amenities. The owner remains actively involved in project management, client relations, scheduling, and contract oversight. The seller is willing to remain for up to one year to support a successful transition. As an additional show of confidence in the ongoing success of the company, the seller is also offering to carry 10% of the purchase price.

Priced at **$3,700,000**, the assets include are over $345,000 in vehicles and trailers, and over $160,000 in equipment. The business has experienced year over year growth and is primed for a new owner to step in and continue this trend.

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Last Revised: BV 10.21.2025